

# Local Market Update for July 2026

A Research Tool Provided by the Colorado Association of REALTORS®



## Estes Park

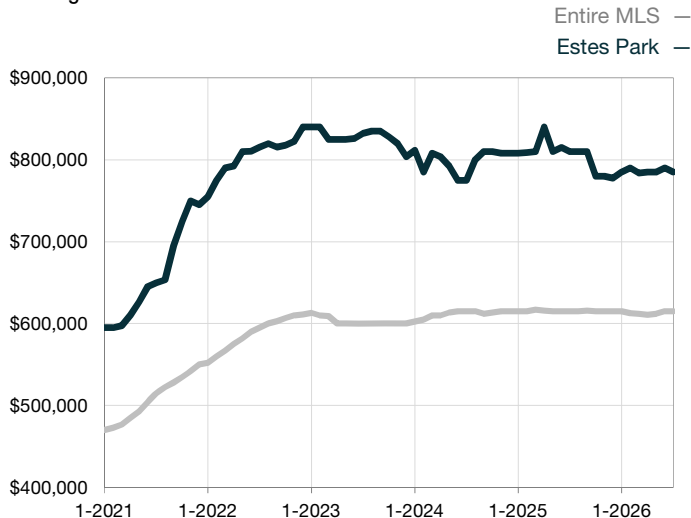
| Single Family                   | July      |                  |                                   | Year to Date |                  |                                   |
|---------------------------------|-----------|------------------|-----------------------------------|--------------|------------------|-----------------------------------|
| Key Metrics                     | 2025      | 2026             | Percent Change from Previous Year | Thru 07-2025 | Thru 07-2026     | Percent Change from Previous Year |
| New Listings                    | 27        | 28               | + 3.7%                            | 212          | 186              | - 12.3%                           |
| Sold Listings                   | 15        | 17               | + 13.3%                           | 96           | 100              | + 4.2%                            |
| Median Sales Price*             | \$930,000 | <b>\$750,000</b> | - 19.4%                           | \$784,000    | <b>\$803,500</b> | + 2.5%                            |
| Average Sales Price*            | \$947,600 | <b>\$936,300</b> | - 1.2%                            | \$847,517    | <b>\$918,097</b> | + 8.3%                            |
| Percent of List Price Received* | 98.3%     | <b>95.1%</b>     | - 3.3%                            | 97.3%        | <b>96.6%</b>     | - 0.7%                            |
| Days on Market Until Sale       | 63        | <b>63</b>        | 0.0%                              | 100          | <b>90</b>        | - 10.0%                           |
| Inventory of Homes for Sale     | 108       | <b>102</b>       | - 5.6%                            | --           | --               | --                                |
| Months Supply of Inventory      | 7.7       | <b>6.4</b>       | - 16.9%                           | --           | --               | --                                |

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse/Condo                 | July      |                  |                                   | Year to Date |                  |                                   |
|---------------------------------|-----------|------------------|-----------------------------------|--------------|------------------|-----------------------------------|
| Key Metrics                     | 2025      | 2026             | Percent Change from Previous Year | Thru 07-2025 | Thru 07-2026     | Percent Change from Previous Year |
| New Listings                    | 14        | 19               | + 35.7%                           | 109          | 109              | 0.0%                              |
| Sold Listings                   | 10        | 8                | - 20.0%                           | 55           | 46               | - 16.4%                           |
| Median Sales Price*             | \$510,000 | <b>\$565,000</b> | + 10.8%                           | \$515,000    | <b>\$531,000</b> | + 3.1%                            |
| Average Sales Price*            | \$537,365 | <b>\$557,425</b> | + 3.7%                            | \$529,291    | <b>\$581,637</b> | + 9.9%                            |
| Percent of List Price Received* | 96.8%     | <b>98.7%</b>     | + 2.0%                            | 97.8%        | <b>97.1%</b>     | - 0.7%                            |
| Days on Market Until Sale       | 88        | <b>87</b>        | - 1.1%                            | 104          | <b>88</b>        | - 15.4%                           |
| Inventory of Homes for Sale     | 65        | <b>54</b>        | - 16.9%                           | --           | --               | --                                |
| Months Supply of Inventory      | 7.1       | <b>7.0</b>       | - 1.4%                            | --           | --               | --                                |

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

