

Local Market Update for March 2026

A Research Tool Provided by the Colorado Association of REALTORS®



Estes Park

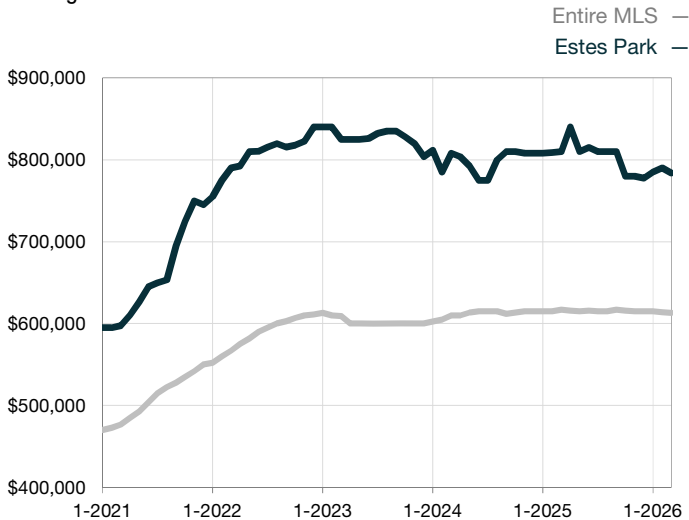
Single Family	March			Year to Date		
	2025	2026	Percent Change from Previous Year	Thru 03-2025	Thru 03-2026	Percent Change from Previous Year
Key Metrics						
New Listings	39	33	- 15.4%	73	61	- 16.4%
Sold Listings	9	12	+ 33.3%	35	29	- 17.1%
Median Sales Price*	\$950,000	\$812,500	- 14.5%	\$795,000	\$878,000	+ 10.4%
Average Sales Price*	\$1,036,378	\$869,000	- 16.2%	\$843,676	\$993,966	+ 17.8%
Percent of List Price Received*	96.3%	95.7%	- 0.6%	97.4%	96.2%	- 1.2%
Days on Market Until Sale	153	146	- 4.6%	139	141	+ 1.4%
Inventory of Homes for Sale	67	69	+ 3.0%	--	--	--
Months Supply of Inventory	4.9	4.5	- 8.2%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	March			Year to Date		
	2025	2026	Percent Change from Previous Year	Thru 03-2025	Thru 03-2026	Percent Change from Previous Year
Key Metrics						
New Listings	21	14	- 33.3%	46	40	- 13.0%
Sold Listings	5	6	+ 20.0%	15	12	- 20.0%
Median Sales Price*	\$385,000	\$650,000	+ 68.8%	\$445,000	\$617,500	+ 38.8%
Average Sales Price*	\$347,400	\$677,333	+ 95.0%	\$513,093	\$661,000	+ 28.8%
Percent of List Price Received*	97.5%	96.7%	- 0.8%	97.6%	97.1%	- 0.5%
Days on Market Until Sale	68	82	+ 20.6%	86	83	- 3.5%
Inventory of Homes for Sale	67	35	- 47.8%	--	--	--
Months Supply of Inventory	7.7	4.2	- 45.5%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

