

Local Market Update for December 2025

A Research Tool Provided by the Colorado Association of REALTORS®



Estes Park

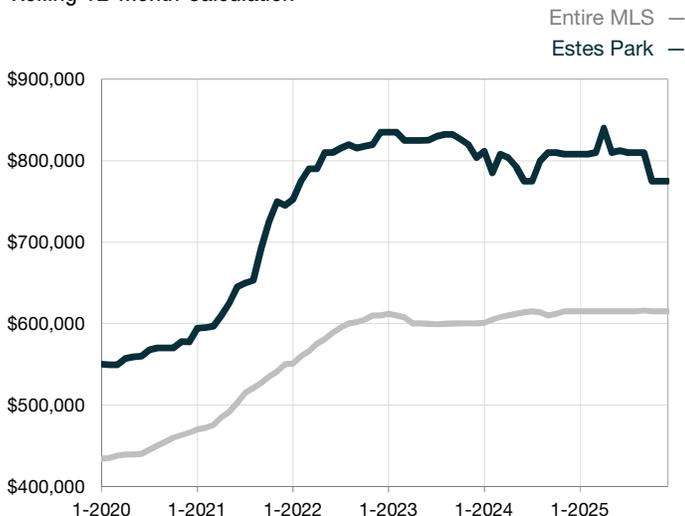
Single Family	December			Year to Date		
	2024	2025	Percent Change from Previous Year	Thru 12-2024	Thru 12-2025	Percent Change from Previous Year
Key Metrics						
New Listings	6	6	0.0%	256	327	+ 27.7%
Sold Listings	16	14	- 12.5%	159	195	+ 22.6%
Median Sales Price*	\$780,000	\$690,000	- 11.5%	\$810,000	\$775,000	- 4.3%
Average Sales Price*	\$899,736	\$998,286	+ 11.0%	\$908,606	\$878,055	- 3.4%
Percent of List Price Received*	97.5%	97.2%	- 0.3%	97.1%	96.9%	- 0.2%
Days on Market Until Sale	96	119	+ 24.0%	89	97	+ 9.0%
Inventory of Homes for Sale	59	73	+ 23.7%	--	--	--
Months Supply of Inventory	4.5	4.5	0.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	December			Year to Date		
	2024	2025	Percent Change from Previous Year	Thru 12-2024	Thru 12-2025	Percent Change from Previous Year
Key Metrics						
New Listings	11	5	- 54.5%	197	182	- 7.6%
Sold Listings	10	8	- 20.0%	115	102	- 11.3%
Median Sales Price*	\$709,500	\$422,000	- 40.5%	\$575,000	\$546,500	- 5.0%
Average Sales Price*	\$751,300	\$455,750	- 39.3%	\$600,892	\$540,550	- 10.0%
Percent of List Price Received*	98.3%	97.7%	- 0.6%	98.4%	97.4%	- 1.0%
Days on Market Until Sale	54	145	+ 168.5%	78	103	+ 32.1%
Inventory of Homes for Sale	53	41	- 22.6%	--	--	--
Months Supply of Inventory	5.5	4.8	- 12.7%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

