

Local Market Update for October 2025

A Research Tool Provided by the Colorado Association of REALTORS®



Estes Park

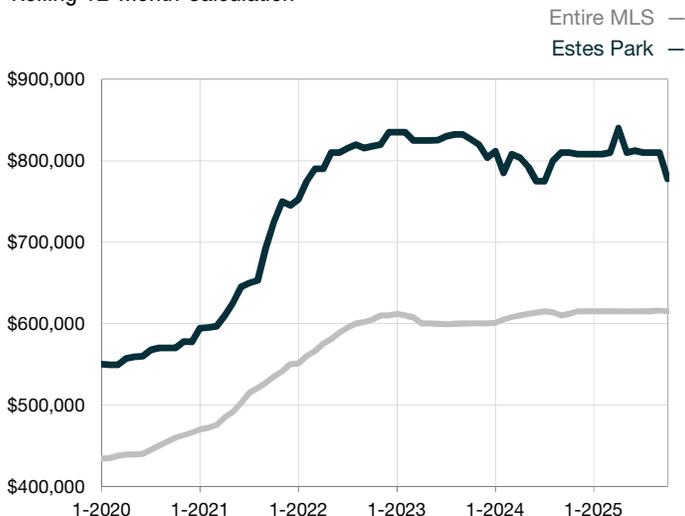
Single Family	October			Year to Date		
	2024	2025	Percent Change from Previous Year	Thru 10-2024	Thru 10-2025	Percent Change from Previous Year
Key Metrics						
New Listings	20	21	+ 5.0%	233	304	+ 30.5%
Sold Listings	10	27	+ 170.0%	130	166	+ 27.7%
Median Sales Price*	\$714,500	\$710,000	- 0.6%	\$835,000	\$781,500	- 6.4%
Average Sales Price*	\$728,450	\$767,824	+ 5.4%	\$916,345	\$886,801	- 3.2%
Percent of List Price Received*	97.8%	97.0%	- 0.8%	97.2%	96.9%	- 0.3%
Days on Market Until Sale	68	102	+ 50.0%	87	93	+ 6.9%
Inventory of Homes for Sale	84	95	+ 13.1%	--	--	--
Months Supply of Inventory	6.6	5.8	- 12.1%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	October			Year to Date		
	2024	2025	Percent Change from Previous Year	Thru 10-2024	Thru 10-2025	Percent Change from Previous Year
Key Metrics						
New Listings	20	14	- 30.0%	160	169	+ 5.6%
Sold Listings	9	10	+ 11.1%	96	85	- 11.5%
Median Sales Price*	\$520,000	\$519,000	- 0.2%	\$570,000	\$543,000	- 4.7%
Average Sales Price*	\$567,556	\$502,550	- 11.5%	\$589,235	\$531,327	- 9.8%
Percent of List Price Received*	98.2%	96.0%	- 2.2%	98.4%	97.4%	- 1.0%
Days on Market Until Sale	110	93	- 15.5%	81	97	+ 19.8%
Inventory of Homes for Sale	53	53	0.0%	--	--	--
Months Supply of Inventory	5.7	6.1	+ 7.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

