

# Local Market Update for November 2025

A Research Tool Provided by the Colorado Association of REALTORS®



## Estes Park

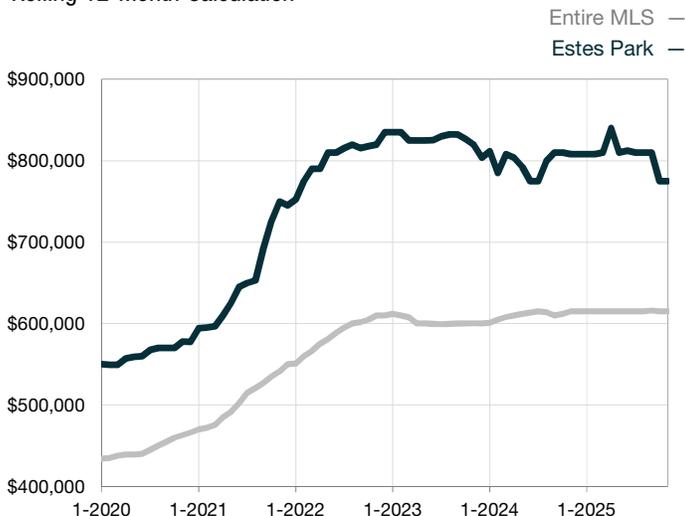
Single Family	November			Year to Date		
	2024	2025	Percent Change from Previous Year	Thru 11-2024	Thru 11-2025	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	17	15	- 11.8%	250	321	+ 28.4%
Sold Listings	13	14	+ 7.7%	143	181	+ 26.6%
Median Sales Price*	\$746,788	<b>\$452,500</b>	- 39.4%	\$810,000	<b>\$775,000</b>	- 4.3%
Average Sales Price*	\$842,138	<b>\$671,129</b>	- 20.3%	\$909,598	<b>\$868,756</b>	- 4.5%
Percent of List Price Received*	95.5%	<b>95.5%</b>	0.0%	97.0%	<b>96.8%</b>	- 0.2%
Days on Market Until Sale	109	120	+ 10.1%	89	96	+ 7.9%
Inventory of Homes for Sale	73	84	+ 15.1%	--	--	--
Months Supply of Inventory	5.7	5.1	- 10.5%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	November			Year to Date		
	2024	2025	Percent Change from Previous Year	Thru 11-2024	Thru 11-2025	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	26	7	- 73.1%	186	176	- 5.4%
Sold Listings	9	9	0.0%	105	94	- 10.5%
Median Sales Price*	\$534,500	<b>\$656,838</b>	+ 22.9%	\$570,000	<b>\$550,000</b>	- 3.5%
Average Sales Price*	\$558,111	<b>\$703,038</b>	+ 26.0%	\$586,567	<b>\$547,767</b>	- 6.6%
Percent of List Price Received*	98.4%	<b>97.8%</b>	- 0.6%	98.4%	<b>97.4%</b>	- 1.0%
Days on Market Until Sale	77	125	+ 62.3%	80	100	+ 25.0%
Inventory of Homes for Sale	51	51	0.0%	--	--	--
Months Supply of Inventory	5.5	5.9	+ 7.3%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

