

Local Market Update for September 2025

A Research Tool Provided by the Colorado Association of REALTORS®



Estes Park

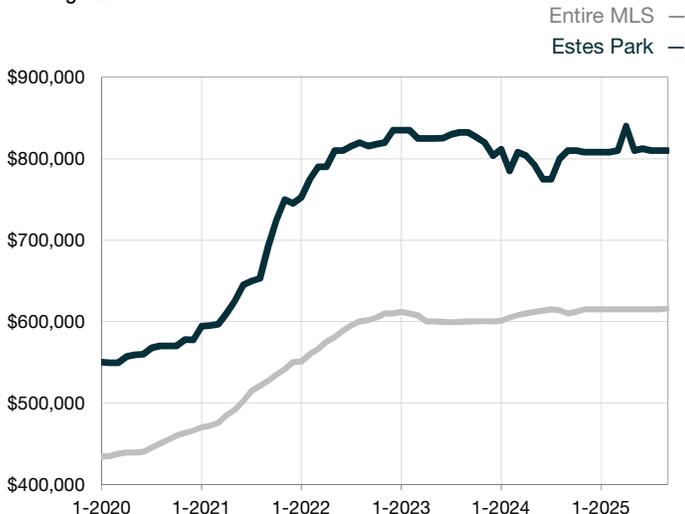
Single Family	September			Year to Date		
	2024	2025	Percent Change from Previous Year	Thru 09-2024	Thru 09-2025	Percent Change from Previous Year
Key Metrics						
New Listings	16	23	+ 43.8%	213	281	+ 31.9%
Sold Listings	16	23	+ 43.8%	120	139	+ 15.8%
Median Sales Price*	\$933,500	\$875,000	- 6.3%	\$840,889	\$810,000	- 3.7%
Average Sales Price*	\$941,105	\$1,103,028	+ 17.2%	\$932,002	\$909,912	- 2.4%
Percent of List Price Received*	97.1%	96.9%	- 0.2%	97.2%	96.9%	- 0.3%
Days on Market Until Sale	63	63	0.0%	88	91	+ 3.4%
Inventory of Homes for Sale	85	109	+ 28.2%	--	--	--
Months Supply of Inventory	6.3	7.3	+ 15.9%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	September			Year to Date		
	2024	2025	Percent Change from Previous Year	Thru 09-2024	Thru 09-2025	Percent Change from Previous Year
Key Metrics						
New Listings	15	18	+ 20.0%	140	155	+ 10.7%
Sold Listings	11	10	- 9.1%	87	74	- 14.9%
Median Sales Price*	\$575,000	\$387,500	- 32.6%	\$575,000	\$532,500	- 7.4%
Average Sales Price*	\$610,169	\$435,725	- 28.6%	\$591,478	\$531,619	- 10.1%
Percent of List Price Received*	97.8%	96.3%	- 1.5%	98.4%	97.5%	- 0.9%
Days on Market Until Sale	109	87	- 20.2%	78	98	+ 25.6%
Inventory of Homes for Sale	47	56	+ 19.1%	--	--	--
Months Supply of Inventory	5.0	6.6	+ 32.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

