

Local Market Update for August 2025

A Research Tool Provided by the Colorado Association of REALTORS®



Estes Park

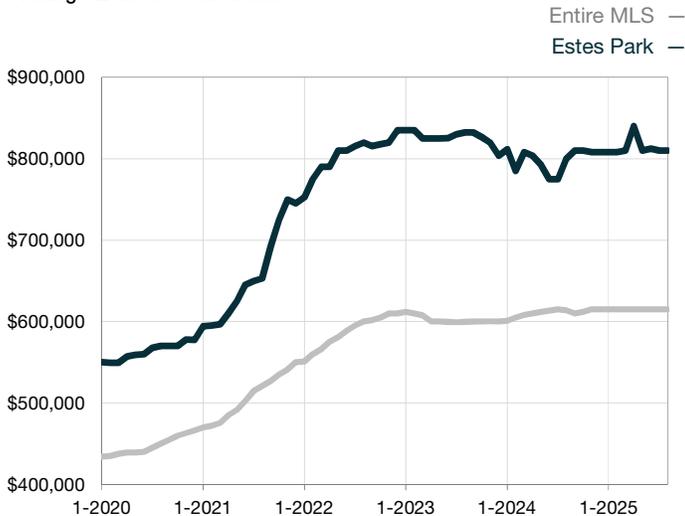
Single Family	August			Year to Date		
	2024	2025	Percent Change from Previous Year	Thru 08-2024	Thru 08-2025	Percent Change from Previous Year
Key Metrics						
New Listings	31	35	+ 12.9%	197	258	+ 31.0%
Sold Listings	17	15	- 11.8%	104	116	+ 11.5%
Median Sales Price*	\$1,100,000	\$815,000	- 25.9%	\$808,000	\$790,000	- 2.2%
Average Sales Price*	\$1,021,353	\$973,700	- 4.7%	\$930,602	\$871,622	- 6.3%
Percent of List Price Received*	96.6%	95.0%	- 1.7%	97.2%	96.9%	- 0.3%
Days on Market Until Sale	83	99	+ 19.3%	92	96	+ 4.3%
Inventory of Homes for Sale	88	112	+ 27.3%	--	--	--
Months Supply of Inventory	6.4	7.9	+ 23.4%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	August			Year to Date		
	2024	2025	Percent Change from Previous Year	Thru 08-2024	Thru 08-2025	Percent Change from Previous Year
Key Metrics						
New Listings	20	16	- 20.0%	125	137	+ 9.6%
Sold Listings	16	8	- 50.0%	76	64	- 15.8%
Median Sales Price*	\$581,500	\$690,000	+ 18.7%	\$577,500	\$575,000	- 0.4%
Average Sales Price*	\$654,608	\$728,938	+ 11.4%	\$588,773	\$546,602	- 7.2%
Percent of List Price Received*	98.4%	97.7%	- 0.7%	98.5%	97.7%	- 0.8%
Days on Market Until Sale	63	68	+ 7.9%	73	100	+ 37.0%
Inventory of Homes for Sale	44	60	+ 36.4%	--	--	--
Months Supply of Inventory	4.6	7.0	+ 52.2%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

