

Local Market Update for July 2025

A Research Tool Provided by the Colorado Association of REALTORS®



Estes Park

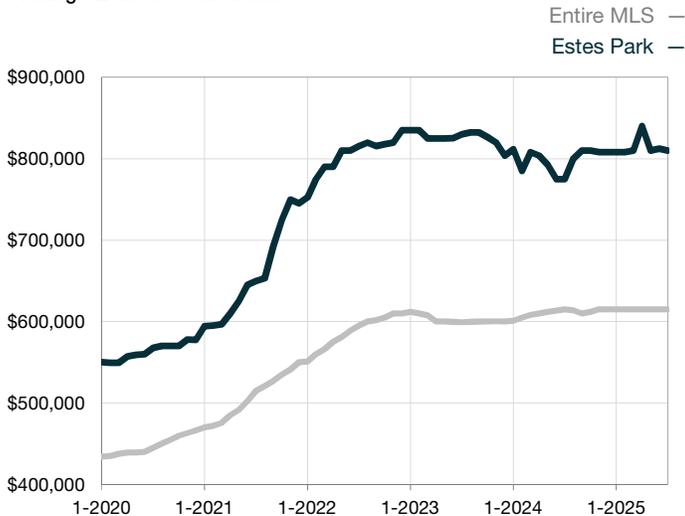
Single Family	July			Year to Date		
	2024	2025	Percent Change from Previous Year	Thru 07-2024	Thru 07-2025	Percent Change from Previous Year
Key Metrics						
New Listings	41	27	- 34.1%	166	222	+ 33.7%
Sold Listings	15	16	+ 6.7%	87	100	+ 14.9%
Median Sales Price*	\$980,000	\$880,000	- 10.2%	\$799,995	\$779,000	- 2.6%
Average Sales Price*	\$979,842	\$933,063	- 4.8%	\$912,869	\$845,776	- 7.3%
Percent of List Price Received*	97.0%	98.2%	+ 1.2%	97.3%	97.3%	0.0%
Days on Market Until Sale	67	66	- 1.5%	94	96	+ 2.1%
Inventory of Homes for Sale	81	110	+ 35.8%	--	--	--
Months Supply of Inventory	5.8	7.7	+ 32.8%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	July			Year to Date		
	2024	2025	Percent Change from Previous Year	Thru 07-2024	Thru 07-2025	Percent Change from Previous Year
Key Metrics						
New Listings	8	17	+ 112.5%	105	120	+ 14.3%
Sold Listings	10	10	0.0%	60	56	- 6.7%
Median Sales Price*	\$536,500	\$510,000	- 4.9%	\$575,000	\$513,000	- 10.8%
Average Sales Price*	\$545,400	\$537,365	- 1.5%	\$571,217	\$520,554	- 8.9%
Percent of List Price Received*	97.5%	96.8%	- 0.7%	98.5%	97.7%	- 0.8%
Days on Market Until Sale	106	85	- 19.8%	76	105	+ 38.2%
Inventory of Homes for Sale	36	69	+ 91.7%	--	--	--
Months Supply of Inventory	3.9	7.5	+ 92.3%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

