

# Local Market Update for March 2025

A Research Tool Provided by the Colorado Association of REALTORS®



## Estes Park

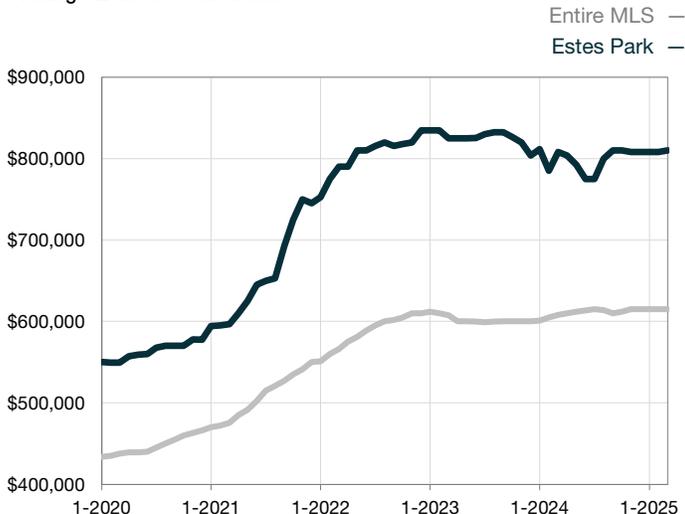
Single Family	March			Year to Date		
	2024	2025	Percent Change from Previous Year	Thru 03-2024	Thru 03-2025	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	14	38	+ 171.4%	47	72	+ 53.2%
Sold Listings	12	9	- 25.0%	31	36	+ 16.1%
Median Sales Price*	\$858,000	<b>\$950,000</b>	+ 10.7%	\$760,000	<b>\$773,000</b>	+ 1.7%
Average Sales Price*	\$873,625	<b>\$1,036,378</b>	+ 18.6%	\$843,822	<b>\$841,101</b>	- 0.3%
Percent of List Price Received*	99.4%	<b>96.3%</b>	- 3.1%	97.6%	<b>97.4%</b>	- 0.2%
Days on Market Until Sale	88	150	+ 70.5%	96	132	+ 37.5%
Inventory of Homes for Sale	38	65	+ 71.1%	--	--	--
Months Supply of Inventory	2.9	4.8	+ 65.5%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	March			Year to Date		
	2024	2025	Percent Change from Previous Year	Thru 03-2024	Thru 03-2025	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	18	22	+ 22.2%	45	49	+ 8.9%
Sold Listings	10	5	- 50.0%	24	16	- 33.3%
Median Sales Price*	\$507,500	<b>\$385,000</b>	- 24.1%	\$575,000	<b>\$441,000</b>	- 23.3%
Average Sales Price*	\$539,430	<b>\$347,400</b>	- 35.6%	\$569,117	<b>\$504,150</b>	- 11.4%
Percent of List Price Received*	98.4%	<b>97.5%</b>	- 0.9%	98.7%	<b>97.4%</b>	- 1.3%
Days on Market Until Sale	72	58	- 19.4%	71	86	+ 21.1%
Inventory of Homes for Sale	32	65	+ 103.1%	--	--	--
Months Supply of Inventory	3.5	7.3	+ 108.6%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

