

## **Fort Collins**

| Single Family                   | March     |           |                                      | Year to Date |              |                                      |
|---------------------------------|-----------|-----------|--------------------------------------|--------------|--------------|--------------------------------------|
| Key Metrics                     | 2023      | 2024      | Percent Change<br>from Previous Year | Thru 03-2023 | Thru 03-2024 | Percent Change<br>from Previous Year |
| New Listings                    | 200       | 173       | - 13.5%                              | 414          | 455          | + 9.9%                               |
| Sold Listings                   | 138       | 122       | - 11.6%                              | 303          | 308          | + 1.7%                               |
| Median Sales Price*             | \$625,400 | \$625,000 | - 0.1%                               | \$605,000    | \$615,000    | + 1.7%                               |
| Average Sales Price*            | \$680,302 | \$682,674 | + 0.3%                               | \$669,510    | \$703,807    | + 5.1%                               |
| Percent of List Price Received* | 99.7%     | 99.5%     | - 0.2%                               | 99.5%        | 99.1%        | - 0.4%                               |
| Days on Market Until Sale       | 54        | 62        | + 14.8%                              | 59           | 68           | + 15.3%                              |
| Inventory of Homes for Sale     | 180       | 198       | + 10.0%                              |              |              |                                      |
| Months Supply of Inventory      | 1.2       | 1.5       | + 25.0%                              |              |              |                                      |

<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse/Condo                 | March     |           |                                      | Year to Date |              |                                      |  |
|---------------------------------|-----------|-----------|--------------------------------------|--------------|--------------|--------------------------------------|--|
| Key Metrics                     | 2023      | 2024      | Percent Change<br>from Previous Year | Thru 03-2023 | Thru 03-2024 | Percent Change<br>from Previous Year |  |
| New Listings                    | 69        | 60        | - 13.0%                              | 169          | 183          | + 8.3%                               |  |
| Sold Listings                   | 49        | 54        | + 10.2%                              | 117          | 124          | + 6.0%                               |  |
| Median Sales Price*             | \$375,000 | \$429,693 | + 14.6%                              | \$392,500    | \$394,750    | + 0.6%                               |  |
| Average Sales Price*            | \$377,212 | \$419,373 | + 11.2%                              | \$381,749    | \$404,663    | + 6.0%                               |  |
| Percent of List Price Received* | 99.8%     | 99.7%     | - 0.1%                               | 99.2%        | 99.4%        | + 0.2%                               |  |
| Days on Market Until Sale       | 68        | 89        | + 30.9%                              | 85           | 89           | + 4.7%                               |  |
| Inventory of Homes for Sale     | 100       | 111       | + 11.0%                              |              |              |                                      |  |
| Months Supply of Inventory      | 1.8       | 2.1       | + 16.7%                              |              |              |                                      |  |

<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

## Median Sales Price – Single Family Rolling 12-Month Calculation

\$650,000 \$600,000 \$550,000 \$450,000 \$400,000 1-2019 1-2020 1-2021 1-2022 1-2023 1-2024

## Median Sales Price – Townhouse-Condo

