## **Local Market Update for December 2023**

A Research Tool Provided by the Colorado Association of REALTORS®



## Windsor

Single Family	December			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 12-2022	Thru 12-2023	Percent Change from Previous Year
New Listings	41	38	- 7.3%	1,055	939	- 11.0%
Sold Listings	33	36	+ 9.1%	841	722	- 14.1%
Median Sales Price*	\$618,000	\$698,500	+ 13.0%	\$610,000	\$585,000	- 4.1%
Average Sales Price*	\$685,744	\$730,474	+ 6.5%	\$672,199	\$659,161	- 1.9%
Percent of List Price Received*	98.4%	99.4%	+ 1.0%	101.0%	99.5%	- 1.5%
Days on Market Until Sale	95	64	- 32.6%	52	87	+ 67.3%
Inventory of Homes for Sale	185	138	- 25.4%			
Months Supply of Inventory	2.6	2.3	- 11.5%			

<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	December			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 12-2022	Thru 12-2023	Percent Change from Previous Year
New Listings	4	2	- 50.0%	120	160	+ 33.3%
Sold Listings	8	3	- 62.5%	133	119	- 10.5%
Median Sales Price*	\$443,450	\$520,000	+ 17.3%	\$441,000	\$444,900	+ 0.9%
Average Sales Price*	\$465,293	\$516,692	+ 11.0%	\$461,582	\$457,438	- 0.9%
Percent of List Price Received*	102.2%	98.1%	- 4.0%	102.9%	100.1%	- 2.7%
Days on Market Until Sale	295	84	- 71.5%	161	93	- 42.2%
Inventory of Homes for Sale	25	33	+ 32.0%			
Months Supply of Inventory	2.3	3.3	+ 43.5%			

<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

## Median Sales Price – Single Family Rolling 12-Month Calculation

\$700,000 \$600,000 \$500,000 \$300,000 1-2018 1-2019 1-2020 1-2021 1-2022 1-2023

## Median Sales Price – Townhouse-Condo

