Local Market Update for November 2023

A Research Tool Provided by the Colorado Association of REALTORS®



Longmont

Single Family	November			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 11-2022	Thru 11-2023	Percent Change from Previous Year
New Listings	55	64	+ 16.4%	1,404	1,195	- 14.9%
Sold Listings	77	51	- 33.8%	1,077	883	- 18.0%
Median Sales Price*	\$590,000	\$650,000	+ 10.2%	\$625,000	\$629,000	+ 0.6%
Average Sales Price*	\$655,034	\$811,530	+ 23.9%	\$721,029	\$743,889	+ 3.2%
Percent of List Price Received*	98.3%	98.3%	0.0%	103.1%	99.5%	- 3.5%
Days on Market Until Sale	38	50	+ 31.6%	28	47	+ 67.9%
Inventory of Homes for Sale	203	181	- 10.8%			
Months Supply of Inventory	2.1	2.3	+ 9.5%			

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	November			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 11-2022	Thru 11-2023	Percent Change from Previous Year
New Listings	19	18	- 5.3%	451	343	- 23.9%
Sold Listings	32	19	- 40.6%	287	275	- 4.2%
Median Sales Price*	\$452,500	\$451,500	- 0.2%	\$450,000	\$458,400	+ 1.9%
Average Sales Price*	\$461,460	\$467,504	+ 1.3%	\$466,494	\$476,340	+ 2.1%
Percent of List Price Received*	99.5%	100.1%	+ 0.6%	102.6%	99.9%	- 2.6%
Days on Market Until Sale	55	111	+ 101.8%	28	72	+ 157.1%
Inventory of Homes for Sale	95	63	- 33.7%			
Months Supply of Inventory	3.6	2.6	- 27.8%			

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family Rolling 12-Month Calculation

\$700,000 \$600,000 \$500,000 \$400,000 \$300,000 1-2018 1-2019 1-2020 1-2021 1-2022 1-2023

Median Sales Price – Townhouse-Condo

