

Local Market Update for November 2023

A Research Tool Provided by the Colorado Association of REALTORS®



Estes Park

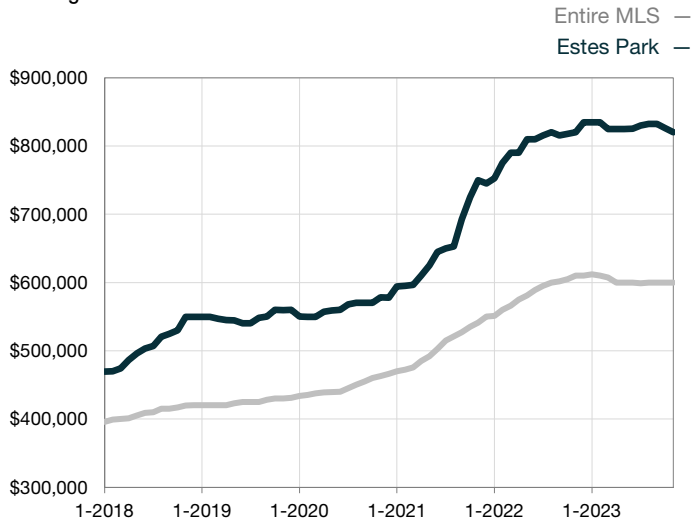
Single Family	November			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 11-2022	Thru 11-2023	Percent Change from Previous Year
New Listings	15	16	+ 6.7%	206	241	+ 17.0%
Sold Listings	15	11	- 26.7%	173	148	- 14.5%
Median Sales Price*	\$850,000	\$1,100,000	+ 29.4%	\$826,000	\$811,500	- 1.8%
Average Sales Price*	\$950,200	\$1,061,909	+ 11.8%	\$920,218	\$905,847	- 1.6%
Percent of List Price Received*	97.7%	96.2%	- 1.5%	99.1%	98.3%	- 0.8%
Days on Market Until Sale	61	38	- 37.7%	54	62	+ 14.8%
Inventory of Homes for Sale	31	46	+ 48.4%	--	--	--
Months Supply of Inventory	1.9	3.5	+ 84.2%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	November			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 11-2022	Thru 11-2023	Percent Change from Previous Year
New Listings	10	9	- 10.0%	135	172	+ 27.4%
Sold Listings	7	10	+ 42.9%	126	109	- 13.5%
Median Sales Price*	\$517,000	\$505,000	- 2.3%	\$460,000	\$525,000	+ 14.1%
Average Sales Price*	\$589,929	\$507,200	- 14.0%	\$488,460	\$525,614	+ 7.6%
Percent of List Price Received*	98.1%	98.3%	+ 0.2%	100.7%	98.2%	- 2.5%
Days on Market Until Sale	39	122	+ 212.8%	56	62	+ 10.7%
Inventory of Homes for Sale	19	36	+ 89.5%	--	--	--
Months Supply of Inventory	1.7	3.8	+ 123.5%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

