

Local Market Update for September 2023

A Research Tool Provided by the Colorado Association of REALTORS®



Windsor

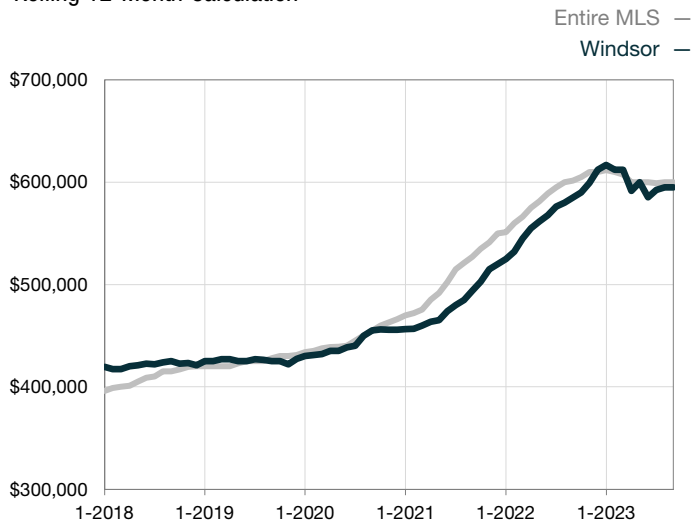
Single Family	September			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 09-2022	Thru 09-2023	Percent Change from Previous Year
New Listings	56	63	+ 12.5%	892	742	- 16.8%
Sold Listings	43	42	- 2.3%	716	610	- 14.8%
Median Sales Price*	\$615,000	\$675,000	+ 9.8%	\$600,000	\$580,000	- 3.3%
Average Sales Price*	\$705,091	\$713,479	+ 1.2%	\$663,597	\$649,882	- 2.1%
Percent of List Price Received*	98.6%	98.8%	+ 0.2%	101.5%	99.6%	- 1.9%
Days on Market Until Sale	35	53	+ 51.4%	49	90	+ 83.7%
Inventory of Homes for Sale	211	116	- 45.0%	--	--	--
Months Supply of Inventory	2.5	1.9	- 24.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	September			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 09-2022	Thru 09-2023	Percent Change from Previous Year
New Listings	8	13	+ 62.5%	94	128	+ 36.2%
Sold Listings	10	16	+ 60.0%	104	94	- 9.6%
Median Sales Price*	\$490,000	\$411,500	- 16.0%	\$448,820	\$440,235	- 1.9%
Average Sales Price*	\$505,332	\$393,305	- 22.2%	\$460,376	\$455,159	- 1.1%
Percent of List Price Received*	102.2%	99.0%	- 3.1%	103.0%	100.1%	- 2.8%
Days on Market Until Sale	156	72	- 53.8%	147	96	- 34.7%
Inventory of Homes for Sale	16	32	+ 100.0%	--	--	--
Months Supply of Inventory	1.3	3.1	+ 138.5%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation

