

Local Market Update for September 2023

A Research Tool Provided by the Colorado Association of REALTORS®



Estes Park

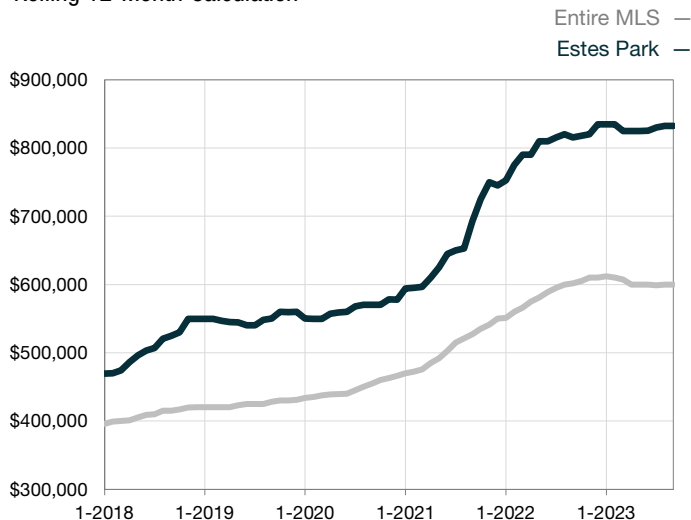
Single Family	September			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 09-2022	Thru 09-2023	Percent Change from Previous Year
New Listings	16	18	+ 12.5%	172	195	+ 13.4%
Sold Listings	15	21	+ 40.0%	137	118	- 13.9%
Median Sales Price*	\$826,000	\$849,500	+ 2.8%	\$816,000	\$816,000	0.0%
Average Sales Price*	\$784,867	\$927,560	+ 18.2%	\$903,911	\$891,457	- 1.4%
Percent of List Price Received*	95.7%	97.2%	+ 1.6%	99.6%	98.4%	- 1.2%
Days on Market Until Sale	57	59	+ 3.5%	52	62	+ 19.2%
Inventory of Homes for Sale	24	49	+ 104.2%	--	--	--
Months Supply of Inventory	1.5	3.5	+ 133.3%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	September			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 09-2022	Thru 09-2023	Percent Change from Previous Year
New Listings	10	11	+ 10.0%	118	145	+ 22.9%
Sold Listings	14	13	- 7.1%	110	89	- 19.1%
Median Sales Price*	\$427,500	\$540,000	+ 26.3%	\$450,000	\$525,000	+ 16.7%
Average Sales Price*	\$412,857	\$564,254	+ 36.7%	\$479,436	\$522,691	+ 9.0%
Percent of List Price Received*	98.1%	97.9%	- 0.2%	101.1%	98.2%	- 2.9%
Days on Market Until Sale	45	72	+ 60.0%	58	55	- 5.2%
Inventory of Homes for Sale	15	39	+ 160.0%	--	--	--
Months Supply of Inventory	1.3	4.3	+ 230.8%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

