

Local Market Update for September 2023

A Research Tool Provided by the Colorado Association of REALTORS®



Berthoud

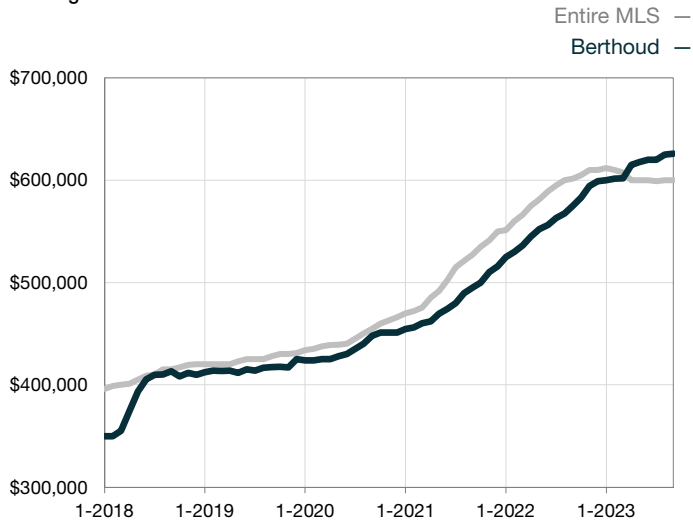
Single Family	September			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 09-2022	Thru 09-2023	Percent Change from Previous Year
New Listings	34	33	- 2.9%	394	390	- 1.0%
Sold Listings	34	36	+ 5.9%	369	263	- 28.7%
Median Sales Price*	\$598,963	\$612,450	+ 2.3%	\$597,925	\$627,000	+ 4.9%
Average Sales Price*	\$751,410	\$700,015	- 6.8%	\$687,930	\$776,035	+ 12.8%
Percent of List Price Received*	100.6%	98.7%	- 1.9%	102.3%	99.0%	- 3.2%
Days on Market Until Sale	33	68	+ 106.1%	63	72	+ 14.3%
Inventory of Homes for Sale	89	108	+ 21.3%	--	--	--
Months Supply of Inventory	2.0	3.9	+ 95.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	September			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 09-2022	Thru 09-2023	Percent Change from Previous Year
New Listings	3	6	+ 100.0%	43	44	+ 2.3%
Sold Listings	2	2	0.0%	54	36	- 33.3%
Median Sales Price*	\$469,650	\$639,900	+ 36.3%	\$443,100	\$510,000	+ 15.1%
Average Sales Price*	\$469,650	\$639,900	+ 36.3%	\$483,222	\$549,726	+ 13.8%
Percent of List Price Received*	99.3%	100.0%	+ 0.7%	103.3%	101.3%	- 1.9%
Days on Market Until Sale	70	58	- 17.1%	178	131	- 26.4%
Inventory of Homes for Sale	7	13	+ 85.7%	--	--	--
Months Supply of Inventory	1.3	3.3	+ 153.8%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

