Local Market Update for August 2023

A Research Tool Provided by the Colorado Association of REALTORS®



Windsor

| Single Family | August | | | Year to Date | | |
|---------------------------------|-----------|-----------|--------------------------------------|--------------|--------------|--------------------------------------|
| Key Metrics | 2022 | 2023 | Percent Change from Previous Year | Thru 08-2022 | Thru 08-2023 | Percent Change from Previous Year |
| New Listings | 77 | 71 | - 7.8% | 836 | 680 | - 18.7% |
| Sold Listings | 67 | 58 | - 13.4% | 673 | 567 | - 15.8% |
| Median Sales Price* | \$595,000 | \$595,492 | + 0.1% | \$598,623 | \$572,500 | - 4.4% |
| Average Sales Price* | \$672,936 | \$663,382 | - 1.4% | \$660,941 | \$645,256 | - 2.4% |
| Percent of List Price Received* | 99.2% | 99.4% | + 0.2% | 101.6% | 99.7% | - 1.9% |
| Days on Market Until Sale | 36 | 57 | + 58.3% | 50 | 93 | + 86.0% |
| Inventory of Homes for Sale | 225 | 130 | - 42.2% | | | |
| Months Supply of Inventory | 2.6 | 2.1 | - 19.2% | | | |

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse/Condo | August | | | Year to Date | | | |
|---------------------------------|-----------|-----------|--------------------------------------|--------------|--------------|-----------------------------------|--|
| Key Metrics | 2022 | 2023 | Percent Change from Previous Year | Thru 08-2022 | Thru 08-2023 | Percent Change from Previous Year | |
| New Listings | 5 | 28 | + 460.0% | 86 | 115 | + 33.7% | |
| Sold Listings | 16 | 13 | - 18.8% | 94 | 78 | - 17.0% | |
| Median Sales Price* | \$494,048 | \$409,000 | - 17.2% | \$438,250 | \$444,445 | + 1.4% | |
| Average Sales Price* | \$490,723 | \$458,630 | - 6.5% | \$455,593 | \$467,847 | + 2.7% | |
| Percent of List Price Received* | 100.9% | 100.0% | - 0.9% | 103.1% | 100.4% | - 2.6% | |
| Days on Market Until Sale | 42 | 39 | - 7.1% | 146 | 101 | - 30.8% | |
| Inventory of Homes for Sale | 13 | 30 | + 130.8% | | | | |
| Months Supply of Inventory | 1.1 | 3.1 | + 181.8% | | | | |

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Entire MLS -

Windsor -

Median Sales Price – Single Family Rolling 12-Month Calculation

\$300,000

1-2018

1-2019

\$600,000 \$500,000 \$400,000

1-2020

1-2021

1-2022

1-2023

Median Sales Price – Townhouse-Condo

