

Local Market Update for July 2023

A Research Tool Provided by the Colorado Association of REALTORS®



Estes Park

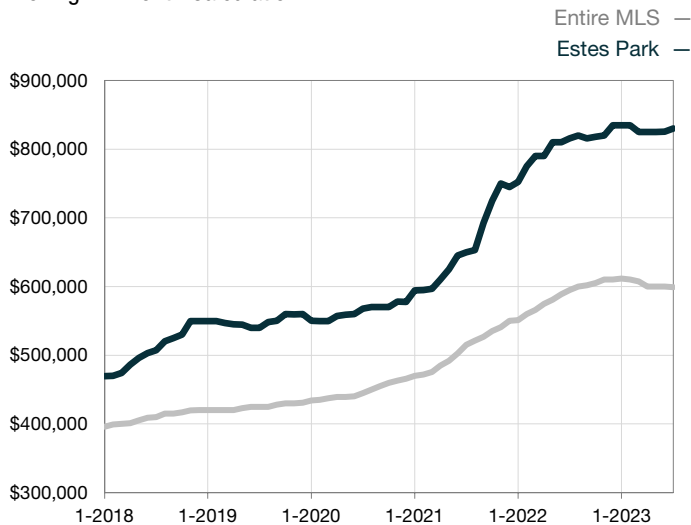
Single Family	July			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 07-2022	Thru 07-2023	Percent Change from Previous Year
New Listings	18	29	+ 61.1%	136	151	+ 11.0%
Sold Listings	16	12	- 25.0%	103	79	- 23.3%
Median Sales Price*	\$710,000	\$917,000	+ 29.2%	\$825,000	\$820,000	- 0.6%
Average Sales Price*	\$893,875	\$956,208	+ 7.0%	\$939,753	\$915,723	- 2.6%
Percent of List Price Received*	99.1%	99.4%	+ 0.3%	100.6%	99.0%	- 1.6%
Days on Market Until Sale	43	51	+ 18.6%	49	64	+ 30.6%
Inventory of Homes for Sale	32	62	+ 93.8%	--	--	--
Months Supply of Inventory	1.8	4.6	+ 155.6%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	July			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 07-2022	Thru 07-2023	Percent Change from Previous Year
New Listings	9	27	+ 200.0%	90	124	+ 37.8%
Sold Listings	17	11	- 35.3%	87	64	- 26.4%
Median Sales Price*	\$563,000	\$565,000	+ 0.4%	\$460,000	\$470,000	+ 2.2%
Average Sales Price*	\$560,100	\$586,136	+ 4.6%	\$492,276	\$496,368	+ 0.8%
Percent of List Price Received*	101.5%	99.6%	- 1.9%	101.7%	98.5%	- 3.1%
Days on Market Until Sale	80	62	- 22.5%	63	53	- 15.9%
Inventory of Homes for Sale	14	47	+ 235.7%	--	--	--
Months Supply of Inventory	1.2	5.2	+ 333.3%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation

