## **Local Market Update for June 2023**

A Research Tool Provided by the Colorado Association of REALTORS®



## Longmont

| Single Family                   | June      |           |                                      | Year to Date |              |                                      |
|---------------------------------|-----------|-----------|--------------------------------------|--------------|--------------|--------------------------------------|
| Key Metrics                     | 2022      | 2023      | Percent Change<br>from Previous Year | Thru 06-2022 | Thru 06-2023 | Percent Change<br>from Previous Year |
| New Listings                    | 174       | 144       | - 17.2%                              | 811          | 679          | - 16.3%                              |
| Sold Listings                   | 123       | 108       | - 12.2%                              | 594          | 487          | - 18.0%                              |
| Median Sales Price*             | \$650,500 | \$629,500 | - 3.2%                               | \$634,750    | \$630,000    | - 0.7%                               |
| Average Sales Price*            | \$756,713 | \$724,608 | - 4.2%                               | \$749,397    | \$744,833    | - 0.6%                               |
| Percent of List Price Received* | 103.4%    | 100.5%    | - 2.8%                               | 105.9%       | 99.8%        | - 5.8%                               |
| Days on Market Until Sale       | 22        | 43        | + 95.5%                              | 23           | 50           | + 117.4%                             |
| Inventory of Homes for Sale     | 172       | 170       | - 1.2%                               |              |              |                                      |
| Months Supply of Inventory      | 1.5       | 2.0       | + 33.3%                              |              |              |                                      |

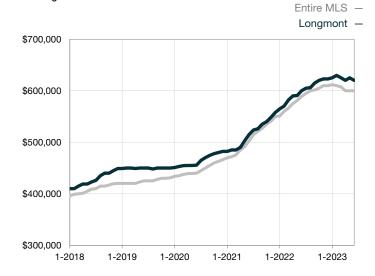
<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse/Condo                 |           | June      |                                   | Year to Date |              |                                   |
|---------------------------------|-----------|-----------|-----------------------------------|--------------|--------------|-----------------------------------|
| Key Metrics                     | 2022      | 2023      | Percent Change from Previous Year | Thru 06-2022 | Thru 06-2023 | Percent Change from Previous Year |
| New Listings                    | 77        | 48        | - 37.7%                           | 240          | 215          | - 10.4%                           |
| Sold Listings                   | 29        | 21        | - 27.6%                           | 147          | 143          | - 2.7%                            |
| Median Sales Price*             | \$422,000 | \$430,000 | + 1.9%                            | \$450,000    | \$460,000    | + 2.2%                            |
| Average Sales Price*            | \$437,311 | \$460,380 | + 5.3%                            | \$470,540    | \$473,333    | + 0.6%                            |
| Percent of List Price Received* | 101.4%    | 100.2%    | - 1.2%                            | 105.3%       | 99.9%        | - 5.1%                            |
| Days on Market Until Sale       | 23        | 60        | + 160.9%                          | 20           | 64           | + 220.0%                          |
| Inventory of Homes for Sale     | 57        | 82        | + 43.9%                           |              |              |                                   |
| Months Supply of Inventory      | 2.0       | 3.3       | + 65.0%                           |              |              |                                   |

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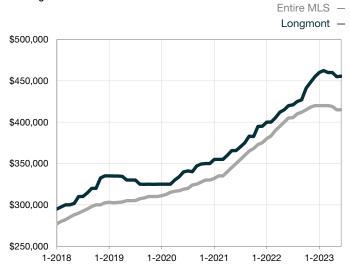
## Median Sales Price – Single Family

Rolling 12-Month Calculation



## **Median Sales Price – Townhouse-Condo**

Rolling 12-Month Calculation



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