

Local Market Update for June 2023

A Research Tool Provided by the Colorado Association of REALTORS®



Fort Collins

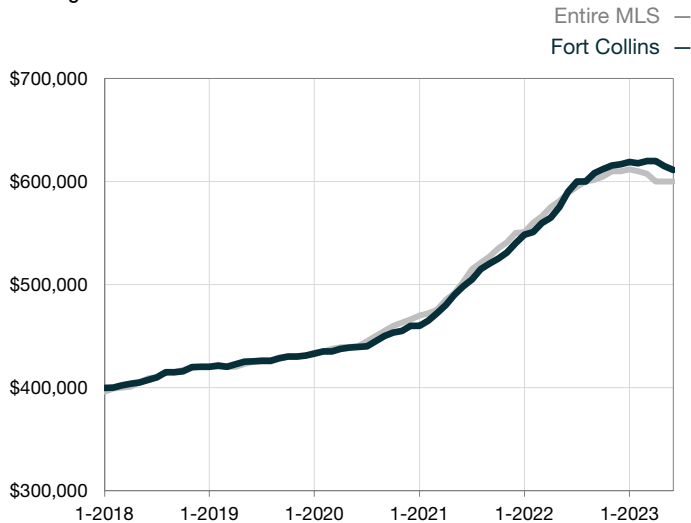
| Single Family | June | | | Year to Date | | |
|---------------------------------|-----------|-----------|-----------------------------------|--------------|--------------|-----------------------------------|
| Key Metrics | 2022 | 2023 | Percent Change from Previous Year | Thru 06-2022 | Thru 06-2023 | Percent Change from Previous Year |
| New Listings | 321 | 259 | - 19.3% | 1,338 | 1,117 | - 16.5% |
| Sold Listings | 247 | 169 | - 31.6% | 1,004 | 773 | - 23.0% |
| Median Sales Price* | \$644,583 | \$659,000 | + 2.2% | \$622,995 | \$625,000 | + 0.3% |
| Average Sales Price* | \$717,514 | \$732,759 | + 2.1% | \$692,991 | \$697,006 | + 0.6% |
| Percent of List Price Received* | 103.1% | 101.0% | - 2.0% | 104.2% | 100.3% | - 3.7% |
| Days on Market Until Sale | 23 | 41 | + 78.3% | 28 | 49 | + 75.0% |
| Inventory of Homes for Sale | 271 | 275 | + 1.5% | -- | -- | -- |
| Months Supply of Inventory | 1.4 | 2.0 | + 42.9% | -- | -- | -- |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse/Condo | June | | | Year to Date | | |
|---------------------------------|-----------|-----------|-----------------------------------|--------------|--------------|-----------------------------------|
| Key Metrics | 2022 | 2023 | Percent Change from Previous Year | Thru 06-2022 | Thru 06-2023 | Percent Change from Previous Year |
| New Listings | 81 | 94 | + 16.0% | 454 | 435 | - 4.2% |
| Sold Listings | 86 | 78 | - 9.3% | 400 | 329 | - 17.8% |
| Median Sales Price* | \$395,500 | \$413,250 | + 4.5% | \$390,000 | \$405,000 | + 3.8% |
| Average Sales Price* | \$409,572 | \$413,073 | + 0.9% | \$408,324 | \$408,679 | + 0.1% |
| Percent of List Price Received* | 104.5% | 100.3% | - 4.0% | 104.2% | 99.9% | - 4.1% |
| Days on Market Until Sale | 21 | 35 | + 66.7% | 25 | 64 | + 156.0% |
| Inventory of Homes for Sale | 57 | 106 | + 86.0% | -- | -- | -- |
| Months Supply of Inventory | 0.8 | 2.0 | + 150.0% | -- | -- | -- |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

