

Local Market Update for April 2023

A Research Tool Provided by the Colorado Association of REALTORS®



Estes Park

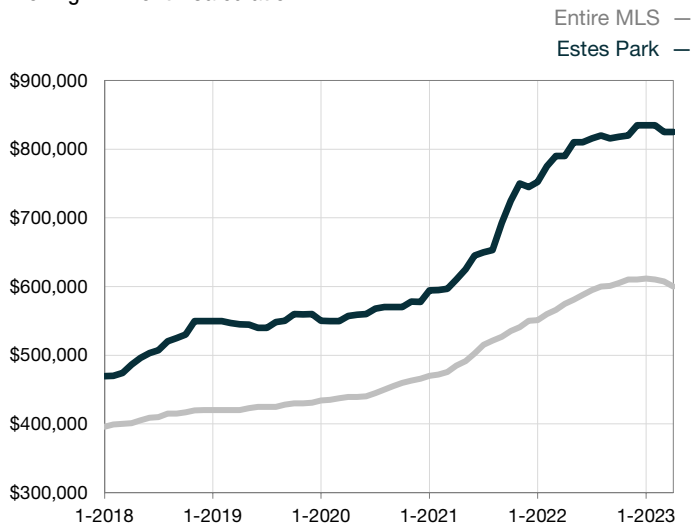
Single Family	April			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 04-2022	Thru 04-2023	Percent Change from Previous Year
New Listings	18	19	+ 5.6%	58	59	+ 1.7%
Sold Listings	13	7	- 46.2%	54	37	- 31.5%
Median Sales Price*	\$960,000	\$920,000	- 4.2%	\$820,500	\$735,000	- 10.4%
Average Sales Price*	\$979,846	\$1,055,286	+ 7.7%	\$915,280	\$830,881	- 9.2%
Percent of List Price Received*	100.3%	98.5%	- 1.8%	100.6%	98.4%	- 2.2%
Days on Market Until Sale	64	89	+ 39.1%	56	74	+ 32.1%
Inventory of Homes for Sale	16	28	+ 75.0%	--	--	--
Months Supply of Inventory	0.8	2.0	+ 150.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	April			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 04-2022	Thru 04-2023	Percent Change from Previous Year
New Listings	17	22	+ 29.4%	47	66	+ 40.4%
Sold Listings	14	8	- 42.9%	45	37	- 17.8%
Median Sales Price*	\$442,321	\$427,500	- 3.4%	\$425,000	\$442,250	+ 4.1%
Average Sales Price*	\$490,160	\$517,906	+ 5.7%	\$472,754	\$438,663	- 7.2%
Percent of List Price Received*	101.0%	98.8%	- 2.2%	101.2%	98.6%	- 2.6%
Days on Market Until Sale	73	44	- 39.7%	63	45	- 28.6%
Inventory of Homes for Sale	10	30	+ 200.0%	--	--	--
Months Supply of Inventory	0.9	3.0	+ 233.3%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

