

Local Market Update for March 2023

A Research Tool Provided by the Colorado Association of REALTORS®



Fort Collins

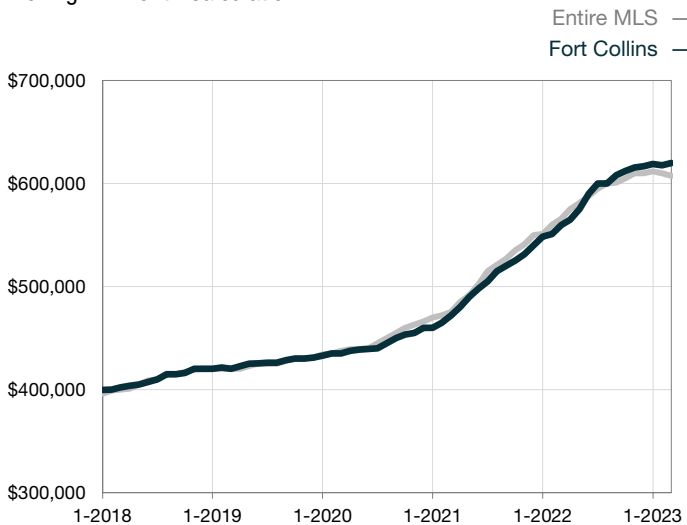
Single Family	March			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 03-2022	Thru 03-2023	Percent Change from Previous Year
New Listings	231	187	- 19.0%	480	393	- 18.1%
Sold Listings	155	137	- 11.6%	363	301	- 17.1%
Median Sales Price*	\$593,425	\$625,000	+ 5.3%	\$590,000	\$605,000	+ 2.5%
Average Sales Price*	\$682,369	\$679,063	- 0.5%	\$660,395	\$665,155	+ 0.7%
Percent of List Price Received*	103.9%	99.7%	- 4.0%	103.2%	99.5%	- 3.6%
Days on Market Until Sale	28	54	+ 92.9%	33	59	+ 78.8%
Inventory of Homes for Sale	134	186	+ 38.8%	--	--	--
Months Supply of Inventory	0.7	1.2	+ 71.4%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	March			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 03-2022	Thru 03-2023	Percent Change from Previous Year
New Listings	73	66	- 9.6%	181	165	- 8.8%
Sold Listings	43	48	+ 11.6%	146	115	- 21.2%
Median Sales Price*	\$385,000	\$375,000	- 2.6%	\$377,000	\$392,500	+ 4.1%
Average Sales Price*	\$464,202	\$378,008	- 18.6%	\$406,059	\$381,528	- 6.0%
Percent of List Price Received*	104.3%	99.9%	- 4.2%	103.1%	99.2%	- 3.8%
Days on Market Until Sale	19	67	+ 252.6%	27	85	+ 214.8%
Inventory of Homes for Sale	39	75	+ 92.3%	--	--	--
Months Supply of Inventory	0.5	1.4	+ 180.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

