

Local Market Update for March 2023

A Research Tool Provided by the Colorado Association of REALTORS®



Berthoud

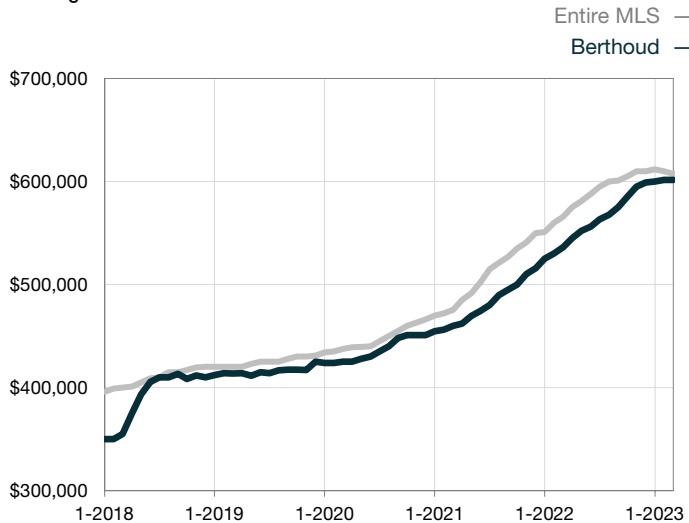
Single Family	March			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 03-2022	Thru 03-2023	Percent Change from Previous Year
New Listings	38	50	+ 31.6%	100	113	+ 13.0%
Sold Listings	40	31	- 22.5%	112	84	- 25.0%
Median Sales Price*	\$602,500	\$615,000	+ 2.1%	\$558,833	\$615,000	+ 10.1%
Average Sales Price*	\$664,053	\$756,049	+ 13.9%	\$626,852	\$780,306	+ 24.5%
Percent of List Price Received*	104.2%	98.4%	- 5.6%	102.4%	98.8%	- 3.5%
Days on Market Until Sale	50	73	+ 46.0%	88	86	- 2.3%
Inventory of Homes for Sale	34	70	+ 105.9%	--	--	--
Months Supply of Inventory	0.8	2.1	+ 162.5%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	March			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 03-2022	Thru 03-2023	Percent Change from Previous Year
New Listings	4	13	+ 225.0%	14	21	+ 50.0%
Sold Listings	5	6	+ 20.0%	22	15	- 31.8%
Median Sales Price*	\$435,000	\$591,364	+ 35.9%	\$431,000	\$545,000	+ 26.5%
Average Sales Price*	\$432,500	\$572,120	+ 32.3%	\$453,484	\$550,703	+ 21.4%
Percent of List Price Received*	101.1%	104.5%	+ 3.4%	103.1%	103.9%	+ 0.8%
Days on Market Until Sale	93	168	+ 80.6%	184	207	+ 12.5%
Inventory of Homes for Sale	3	12	+ 300.0%	--	--	--
Months Supply of Inventory	0.5	2.5	+ 400.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation

