

# Local Market Update for December 2021

A Research Tool Provided by the Colorado Association of REALTORS®



## Fort Collins

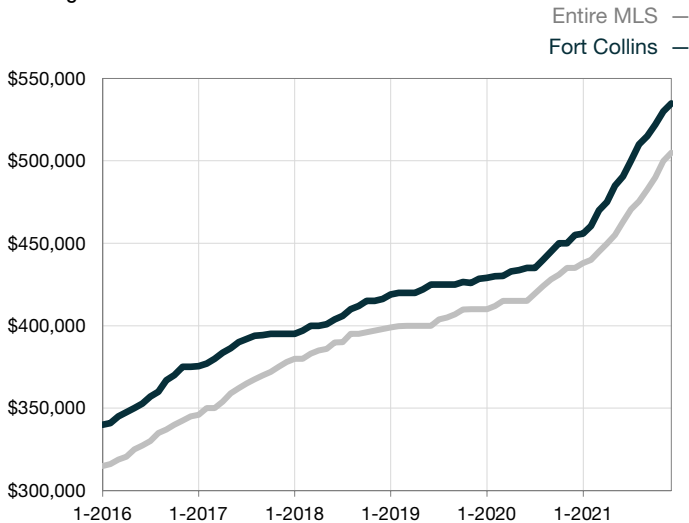
Single Family Key Metrics	December			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 12-2020	Thru 12-2021	Percent Change from Previous Year
New Listings	103	69	- 33.0%	2,587	2,383	- 7.9%
Sold Listings	162	139	- 14.2%	2,277	2,231	- 2.0%
Median Sales Price*	\$470,000	\$582,500	+ 23.9%	\$455,000	\$535,000	+ 17.6%
Average Sales Price*	\$549,417	\$672,081	+ 22.3%	\$519,005	\$602,873	+ 16.2%
Percent of List Price Received*	99.6%	101.4%	+ 1.8%	99.3%	102.6%	+ 3.3%
Days on Market Until Sale	67	46	- 31.3%	62	43	- 30.6%
Inventory of Homes for Sale	120	72	- 40.0%	--	--	--
Months Supply of Inventory	0.6	0.4	- 33.3%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo Key Metrics	December			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 12-2020	Thru 12-2021	Percent Change from Previous Year
New Listings	37	36	- 2.7%	959	965	+ 0.6%
Sold Listings	64	67	+ 4.7%	826	936	+ 13.3%
Median Sales Price*	\$315,000	\$372,000	+ 18.1%	\$312,750	\$355,000	+ 13.5%
Average Sales Price*	\$334,080	\$390,714	+ 17.0%	\$328,249	\$377,790	+ 15.1%
Percent of List Price Received*	98.9%	100.0%	+ 1.1%	99.0%	101.3%	+ 2.3%
Days on Market Until Sale	70	57	- 18.6%	83	56	- 32.5%
Inventory of Homes for Sale	86	24	- 72.1%	--	--	--
Months Supply of Inventory	1.2	0.3	- 75.0%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

