

**Regional Snapshot 2021 - Loveland/Berthoud Residential Detached**

<b>LOVELAND/BERTHOUD RES</b>	<b>Jan</b>	<b>Feb</b>	<b>Mar</b>	<b>Apr</b>	<b>May</b>	<b>Jun</b>
<b>Monthly Active Listing Snapshot</b>	233	280	248	271	280	287
Previous Year Active	368	408	410	429	555	541
% Difference Previous Yr	-36.7%	-31.4%	-39.5%	-36.8%	-49.5%	-47.0%
<b>Monthly # of Sold Listings</b>	98	151	225	219	213	253
<b>Monthly Median Sales Price</b>	<b>\$442,500</b>	<b>\$425,000</b>	<b>\$430,000</b>	<b>\$435,000</b>	<b>\$500,000</b>	<b>\$464,900</b>
Previous Year Median	\$393,500	\$400,000	\$399,950	\$398,026	\$404,000	\$400,000
% Difference Previous Yr	12.5%	6.3%	7.5%	9.3%	23.8%	16.2%
<b>Monthly \$ Volume</b>	<b>\$51,307,082</b>	<b>\$76,672,832</b>	<b>\$115,692,636</b>	<b>\$109,918,788</b>	<b>\$123,363,416</b>	<b>\$143,409,011</b>
Previous Year Monthly \$ Volume	\$48,318,435	\$46,319,596	\$91,293,450	\$77,316,954	\$58,835,642	\$129,415,055
% Difference Previous Yr	6.2%	65.5%	26.7%	42.2%	109.7%	10.8%
<b>YTD # of Listings Sold</b>	98	249	474	693	906	1,159
Previous Year # Sold	104	207	407	574	699	986
% Difference Previous Yr	-5.8%	20.3%	16.5%	20.7%	29.6%	17.5%
<b>Monthly Avg Days on Market (ADOM)</b>	69	66	58	50	47	53
<b>YTD ADOM</b>	69	67	63	36	56	55
Previous Year ADOM	73	72	71	72	72	72
% Difference Previous Yr	-5.5%	-6.9%	-11.3%	-50.0%	-22.2%	-23.6%
<b>YTD \$ Volume</b>	<b>\$51,307,082</b>	<b>\$127,979,914</b>	<b>\$243,672,550</b>	<b>\$353,591,338</b>	<b>\$476,954,754</b>	<b>\$620,363,765</b>
Previous Year YTD \$ Volume	\$48,318,435	\$94,638,031	\$185,931,481	\$263,248,075	\$322,083,717	\$451,498,772
% Difference Previous Yr	6.2%	35.2%	31.1%	34.3%	48.1%	37.4%

<b>LOVELAND/BERTHOUD RES (cont'd)</b>	<b>Jul</b>
<b>Monthly Active Listing Snapshot</b>	303
Previous Year Active	471
% Difference Previous Yr	-35.7%
<b>Monthly # of Sold Listings</b>	237
<b>Monthly Median Sales Price</b>	<b>\$500,000</b>
Previous Year Median	\$408,000
% Difference Previous Yr	22.5%
<b>Monthly \$ Volume</b>	<b>\$131,660,852</b>
Previous Year Monthly \$ Volume	\$149,565,885
% Difference Previous Yr	-12.0%
<b>YTD # of Listings Sold</b>	1,396
Previous Year # Sold	1307
% Difference Previous Yr	6.8%
<b>Monthly Avg Days on Market (ADOM)</b>	40
<b>YTD ADOM</b>	53
Previous Year ADOM	70
% Difference Previous Yr	-24.3%
<b>YTD \$ Volume</b>	<b>\$752,024,617</b>
Previous Year YTD \$ Volume	\$601,064,657
% Difference Previous Yr	25.1%

Statistics refer to the Loveland/Berthoud area (IRES Area 8), single family, detached properties and excludes mobile homes and timeshares. ADOM refers to Average Days on Market, which is calculated from the list date to the "Pending" or "Under Contract". To Be Built & Under Construction are excluded from active results as of 3/2012.

**Regional Snapshot 2021 - Loveland/Berthoud Attached Dwelling**

<b>LOVELAND/BERTHOUD ATD DWELL</b>	<b>Jan</b>	<b>Feb</b>	<b>Mar</b>	<b>Apr</b>	<b>May</b>	<b>Jun</b>
<b>Monthly Active Listing Snapshot</b>	37	45	50	34	34	41
Previous Year Active	54	53	63	82	93	90
% Difference Previous Yr	-31.5%	-15.1%	-20.6%	-58.5%	-63.4%	-54.4%
<b>Monthly # of Sold Listings</b>	28	26	39	40	42	62
<b>Monthly Median Sales Price</b>	<b>\$385,695</b>	<b>\$349,883</b>	<b>\$350,000</b>	<b>\$360,000</b>	<b>\$378,000</b>	<b>\$367,673</b>
Previous Year Median	\$294,625	\$295,000	\$329,000	\$317,500	\$333,525	\$319,613
% Difference Previous Yr	30.9%	18.6%	6.4%	13.4%	13.3%	15.0%
<b>Monthly \$ Volume</b>	<b>\$11,003,820</b>	<b>\$9,488,188</b>	<b>\$14,778,172</b>	<b>\$14,417,317</b>	<b>\$16,555,037</b>	<b>\$23,554,400</b>
Previous Year Monthly \$ Volume	\$6,283,161	\$12,013,032	\$9,057,484	\$13,216,929	\$5,413,154	\$17,045,859
% Difference Previous Yr	75.1%	-21.0%	63.2%	9.1%	205.8%	38.2%
<b>YTD # of Listings Sold</b>	28	54	93	133	175	237
Previous Year # Sold	20	56	83	124	140	191
% Difference Previous Yr	40.0%	-3.6%	12.0%	7.3%	25.0%	24.1%
<b>Monthly Avg Days on Market (ADOM)</b>	138	116	72	54	74	162
<b>YTD ADOM</b>	138	125	103	89	85	104
Previous Year ADOM	102	113	107	91	134	147
% Difference Previous Yr	35.3%	10.6%	-3.7%	-2.2%	-36.6%	-29.3%
<b>YTD \$ Volume</b>	<b>\$11,003,820</b>	<b>\$20,492,008</b>	<b>\$35,270,180</b>	<b>\$49,687,497</b>	<b>\$66,242,534</b>	<b>\$89,796,934</b>
Previous Year YTD \$ Volume	\$6,283,161	\$18,296,193	\$27,353,677	\$40,570,306	\$45,983,460	\$63,029,319
% Difference Previous Yr	75.1%	12.0%	28.9%	22.5%	44.1%	42.5%

<b>LOVELAND/BERTHOUD ATD DWELL (cont'd)</b>	<b>Jul</b>
<b>Monthly Active Listing Snapshot</b>	31
Previous Year Active	88
% Difference Previous Yr	-64.8%
<b>Monthly # of Sold Listings</b>	50
<b>Monthly Median Sales Price</b>	<b>\$362,629</b>
Previous Year Median	\$332,500
% Difference Previous Yr	9.1%
<b>Monthly \$ Volume</b>	<b>\$18,954,595</b>
Previous Year Monthly \$ Volume	\$18,595,718
% Difference Previous Yr	1.9%
<b>YTD # of Listings Sold</b>	287
Previous Year # Sold	245
% Difference Previous Yr	17.1%
<b>Monthly Avg Days on Market (ADOM)</b>	119
<b>YTD ADOM</b>	107
Previous Year ADOM	140
% Difference Previous Yr	-23.6%
<b>YTD \$ Volume</b>	<b>\$108,751,529</b>
Previous Year YTD \$ Volume	\$81,625,037
% Difference Previous Yr	33.2%

Statistics refer to the Loveland/Berthoud area (IRES Area 8), attached dwelling properties and excludes mobile homes and timeshares. ADOM refers to Average Days on Market, which is calculated from the list date to the "Pending" or "Under Contract" date. To Be Built & Under Construction are excluded from active results as of 3/2012.