

# Local Market Update for September 2020

A Research Tool Provided by the Colorado Association of REALTORS®



## Estes Park

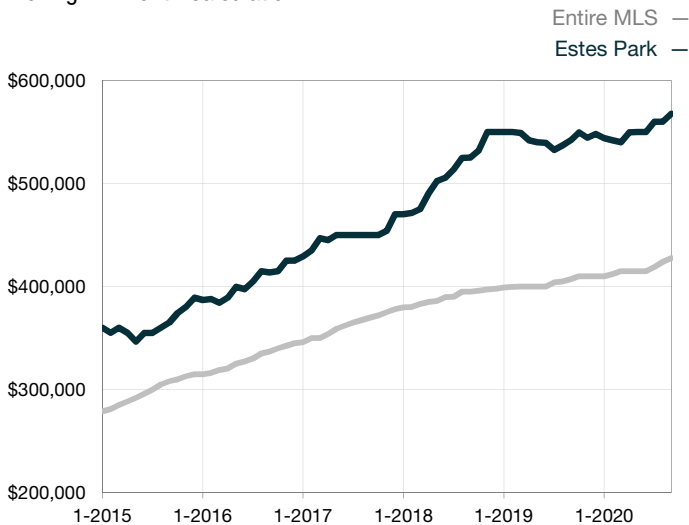
Single Family	September			Year to Date		
	2019	2020	Percent Change from Previous Year	Thru 09-2019	Thru 09-2020	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	24	27	+ 12.5%	205	203	- 1.0%
Sold Listings	20	32	+ 60.0%	140	153	+ 9.3%
Median Sales Price*	\$587,500	<b>\$613,750</b>	+ 4.5%	\$529,500	<b>\$559,000</b>	+ 5.6%
Average Sales Price*	\$643,670	<b>\$627,791</b>	- 2.5%	\$587,505	<b>\$627,139</b>	+ 6.7%
Percent of List Price Received*	94.8%	<b>98.1%</b>	+ 3.5%	97.4%	<b>97.4%</b>	0.0%
Days on Market Until Sale	121	79	- 34.7%	106	87	- 17.9%
Inventory of Homes for Sale	65	31	- 52.3%	--	--	--
Months Supply of Inventory	3.9	1.8	- 53.8%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	September			Year to Date		
	2019	2020	Percent Change from Previous Year	Thru 09-2019	Thru 09-2020	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	19	11	- 42.1%	158	130	- 17.7%
Sold Listings	15	15	0.0%	102	112	+ 9.8%
Median Sales Price*	\$373,000	<b>\$400,000</b>	+ 7.2%	\$367,000	<b>\$376,250</b>	+ 2.5%
Average Sales Price*	\$400,020	<b>\$396,060</b>	- 1.0%	\$360,638	<b>\$375,811</b>	+ 4.2%
Percent of List Price Received*	98.8%	<b>98.4%</b>	- 0.4%	97.8%	<b>97.2%</b>	- 0.6%
Days on Market Until Sale	55	77	+ 40.0%	77	93	+ 20.8%
Inventory of Homes for Sale	48	16	- 66.7%	--	--	--
Months Supply of Inventory	4.4	1.3	- 70.5%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

