

**Regional Snapshot 2020 - Loveland/Berthoud Residential Detached**

<b>LOVELAND/BERTHOUD RES</b>	<b>Jan</b>	<b>Feb</b>	<b>Mar</b>	<b>Apr</b>	<b>May</b>	<b>Jun</b>
<b>Monthly Active Listing Snapshot</b>	368	408	410	429	555	541
Previous Year Active	353	382	407	474	542	585
% Difference Previous Yr	4.2%	6.8%	0.7%	-9.5%	2.4%	-7.5%
<b>Monthly # of Sold Listings</b>	104	103	200	167	125	287
<b>Monthly Median Sales Price</b>	<b>\$393,500</b>	<b>\$400,000</b>	<b>\$399,950</b>	<b>\$398,026</b>	<b>\$404,000</b>	<b>\$400,000</b>
Previous Year Median	\$379,950	\$400,000	\$399,975	\$397,000	\$417,500	\$406,000
% Difference Previous Yr	3.6%	0.0%	0.0%	0.3%	-3.2%	-1.5%
<b>Monthly \$ Volume</b>	<b>\$48,318,435</b>	<b>\$46,319,596</b>	<b>\$91,293,450</b>	<b>\$77,316,594</b>	<b>\$58,835,642</b>	<b>\$129,415,055</b>
Previous Year Monthly \$ Volume	\$45,870,666	\$50,786,794	\$77,005,647	\$83,548,854	\$99,086,861	\$95,158,504
% Difference Previous Yr	5.3%	-8.8%	18.6%	-7.5%	-40.6%	36.0%
<b>YTD # of Listings Sold</b>	104	207	407	574	699	986
Previous Year # Sold	104	210	386	577	791	996
% Difference Previous Yr	0.0%	-1.4%	5.4%	-0.5%	-11.6%	-1.0%
<b>Monthly Avg Days on Market (ADOM)</b>	73	71	70	75	75	70
<b>YTD ADOM</b>	73	72	71	72	72	72
Previous Year ADOM	86	86	88	82	79	76
% Difference Previous Yr	-15.1%	-16.3%	-19.3%	-12.2%	-8.9%	-5.3%
<b>YTD \$ Volume</b>	<b>\$48,318,435</b>	<b>\$94,638,031</b>	<b>\$185,931,481</b>	<b>\$263,248,075</b>	<b>\$322,083,717</b>	<b>\$451,498,772</b>
Previous Year YTD \$ Volume	\$45,870,666	\$96,657,460	\$173,663,107	\$257,211,961	\$356,298,822	\$451,457,326
% Difference Previous Yr	5.3%	-2.1%	7.1%	2.3%	-9.6%	0.0%

<b>LOVELAND/BERTHOUD RES (cont'd)</b>	<b>Jul</b>	<b>Aug</b>	<b>Sep</b>
<b>Monthly Active Listing Snapshot</b>	471	433	374
Previous Year Active	570	559	500
% Difference Previous Yr	-17.4%	-22.5%	-25.2%
<b>Monthly # of Sold Listings</b>	321	266	250
<b>Monthly Median Sales Price</b>	<b>\$408,000</b>	<b>\$430,000</b>	<b>\$447,000</b>
Previous Year Median	\$403,000	\$410,000	\$394,000
% Difference Previous Yr	1.2%	4.9%	13.5%
<b>Monthly \$ Volume</b>	<b>\$149,565,885</b>	<b>\$134,924,325</b>	<b>\$126,621,157</b>
Previous Year Monthly \$ Volume	\$101,973,319	\$101,990,106	\$69,832,043
% Difference Previous Yr	46.7%	32.3%	81.3%
<b>YTD # of Listings Sold</b>	1,307	1,573	1,823
Previous Year # Sold	1214	1428	1581
% Difference Previous Yr	7.7%	10.2%	15.3%
<b>Monthly Avg Days on Market (ADOM)</b>	66	69	59
<b>YTD ADOM</b>	70	70	69
Previous Year ADOM	74	73	72
% Difference Previous Yr	-5.4%	-4.1%	-4.2%
<b>YTD \$ Volume</b>	<b>\$601,064,657</b>	<b>\$735,988,982</b>	<b>\$862,610,139</b>
Previous Year YTD \$ Volume	\$553,430,645	\$655,420,751	\$725,252,794
% Difference Previous Yr	8.6%	12.3%	18.9%

Statistics refer to the Loveland/Berthoud area (IRES Area 8), single family, detached properties and excludes mobile homes and timeshares. ADOM refers to Average Days on Market, which is calculated from the list date to the "Pending" or "Under Contract". To Be Built & Under Construction are excluded from active results as of 3/2012.

**Regional Snapshot 2020 - Loveland/Berthoud Attached Dwelling**

<b>LOVELAND/BERTHOUD ATD DWELL</b>	<b>Jan</b>	<b>Feb</b>	<b>Mar</b>	<b>Apr</b>	<b>May</b>	<b>Jun</b>
<b>Monthly Active Listing Snapshot</b>	54	53	63	82	93	90
Previous Year Active	63	61	63	69	68	89
% Difference Previous Yr	-14.3%	-13.1%	0.0%	18.8%	36.8%	1.1%
<b>Monthly # of Sold Listings</b>	20	36	27	41	16	51
<b>Monthly Median Sales Price</b>	<b>\$294,625</b>	<b>\$295,000</b>	<b>\$329,000</b>	<b>\$317,500</b>	<b>\$333,525</b>	<b>\$319,613</b>
Previous Year Median	\$284,000	\$302,500	\$315,000	\$289,950	\$330,770	\$329,097
% Difference Previous Yr	3.7%	-2.5%	4.4%	9.5%	0.8%	-2.9%
<b>Monthly \$ Volume</b>	<b>\$6,283,161</b>	<b>\$12,013,032</b>	<b>\$9,057,484</b>	<b>\$13,216,629</b>	<b>\$5,413,154</b>	<b>\$17,045,859</b>
Previous Year Monthly \$ Volume	\$2,755,865	\$6,180,494	\$13,410,937	\$10,705,009	\$19,797,314	\$8,992,075
% Difference Previous Yr	128.0%	94.4%	-32.5%	23.5%	-72.7%	89.6%
<b>YTD # of Listings Sold</b>	20	56	83	124	140	191
Previous Year # Sold	9	29	71	107	166	193
% Difference Previous Yr	122.2%	93.1%	16.9%	15.9%	-15.7%	-1.0%
<b>Monthly Avg Days on Market (ADOM)</b>	102	119	97	192	127	182
<b>YTD ADOM</b>	102	113	107	91	134	147
Previous Year ADOM	138	162	136	130	144	143
% Difference Previous Yr	-26.1%	-30.2%	-21.3%	-30.0%	-6.9%	2.8%
<b>YTD \$ Volume</b>	<b>\$6,283,161</b>	<b>\$18,296,193</b>	<b>\$27,353,677</b>	<b>\$40,570,306</b>	<b>\$45,983,460</b>	<b>\$63,029,319</b>
Previous Year YTD \$ Volume	\$2,755,865	\$8,936,359	\$22,347,296	\$33,052,305	\$52,849,619	\$61,841,694
% Difference Previous Yr	128.0%	104.7%	22.4%	22.7%	-13.0%	1.9%

<b>LOVELAND/BERTHOUD ATD DWELL (cont'd)</b>	<b>Jul</b>	<b>Aug</b>	<b>Sep</b>
<b>Monthly Active Listing Snapshot</b>	88	80	60
Previous Year Active	86	94	85
% Difference Previous Yr	2.3%	-14.9%	-29.4%
<b>Monthly # of Sold Listings</b>	54	47	42
<b>Monthly Median Sales Price</b>	<b>\$332,500</b>	<b>\$305,000</b>	<b>\$327,897</b>
Previous Year Median	\$309,243	\$305,000	\$326,900
% Difference Previous Yr	7.5%	0.0%	0.3%
<b>Monthly \$ Volume</b>	<b>\$18,595,718</b>	<b>\$15,619,497</b>	<b>\$15,145,831</b>
Previous Year Monthly \$ Volume	\$13,843,690	\$8,632,333	\$10,350,887
% Difference Previous Yr	34.3%	80.9%	46.3%
<b>YTD # of Listings Sold</b>	245	292	334
Previous Year # Sold	236	263	294
% Difference Previous Yr	3.8%	11.0%	13.6%
<b>Monthly Avg Days on Market (ADOM)</b>	117	149	104
<b>YTD ADOM</b>	140	141	136
Previous Year ADOM	141	139	139
% Difference Previous Yr	-0.7%	1.4%	-2.2%
<b>YTD \$ Volume</b>	<b>\$81,625,037</b>	<b>\$97,244,534</b>	<b>\$112,390,365</b>
Previous Year YTD \$ Volume	\$75,685,384	\$84,317,717	\$94,668,604
% Difference Previous Yr	7.8%	15.3%	18.7%

Statistics refer to the Loveland/Berthoud area (IRES Area 8), attached dwelling properties and excludes mobile homes and timeshares. ADOM refers to Average Days on Market, which is calculated from the list date to the "Pending" or "Under Contract" date. To Be Built & Under Construction are excluded from active results as of 3/2012.