

Local Market Update for August 2020

A Research Tool Provided by the Colorado Association of REALTORS®



Estes Park

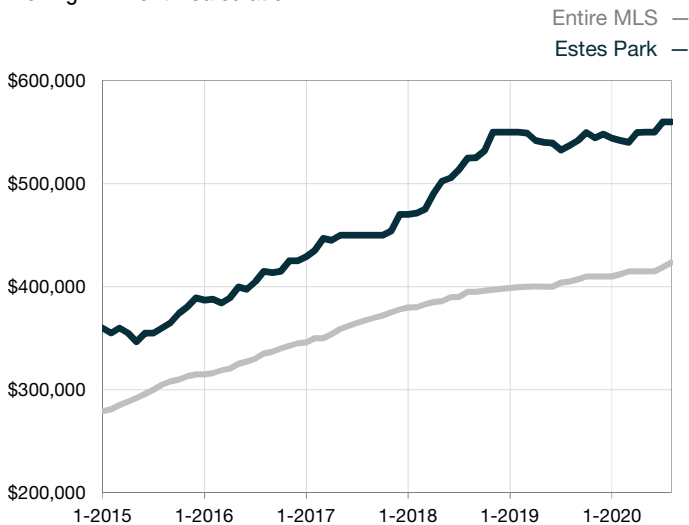
Single Family	August			Year to Date		
	2019	2020	Percent Change from Previous Year	Thru 08-2019	Thru 08-2020	Percent Change from Previous Year
Key Metrics						
New Listings	22	25	+ 13.6%	181	176	- 2.8%
Sold Listings	24	26	+ 8.3%	120	121	+ 0.8%
Median Sales Price*	\$657,400	\$634,000	- 3.6%	\$525,000	\$550,000	+ 4.8%
Average Sales Price*	\$674,283	\$757,813	+ 12.4%	\$578,144	\$626,966	+ 8.4%
Percent of List Price Received*	98.2%	97.7%	- 0.5%	97.8%	97.2%	- 0.6%
Days on Market Until Sale	154	89	- 42.2%	103	90	- 12.6%
Inventory of Homes for Sale	69	34	- 50.7%	--	--	--
Months Supply of Inventory	4.3	2.1	- 51.2%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	August			Year to Date		
	2019	2020	Percent Change from Previous Year	Thru 08-2019	Thru 08-2020	Percent Change from Previous Year
Key Metrics						
New Listings	22	16	- 27.3%	139	118	- 15.1%
Sold Listings	19	21	+ 10.5%	87	97	+ 11.5%
Median Sales Price*	\$370,000	\$435,000	+ 17.6%	\$363,000	\$375,000	+ 3.3%
Average Sales Price*	\$335,192	\$433,119	+ 29.2%	\$353,848	\$372,680	+ 5.3%
Percent of List Price Received*	96.6%	97.9%	+ 1.3%	97.7%	97.0%	- 0.7%
Days on Market Until Sale	76	95	+ 25.0%	80	96	+ 20.0%
Inventory of Homes for Sale	50	18	- 64.0%	--	--	--
Months Supply of Inventory	4.8	1.5	- 68.8%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

