

**Regional Snapshot 2020 - Loveland/Berthoud Residential Detached**

<b>LOVELAND/BERTHOUD RES</b>	<b>Jan</b>	<b>Feb</b>	<b>Mar</b>	<b>Apr</b>	<b>May</b>	<b>Jun</b>
<b>Monthly Active Listing Snapshot</b>	<b>368</b>	<b>408</b>	<b>410</b>	<b>429</b>	<b>555</b>	<b>541</b>
Previous Year Active	353	382	407	474	542	585
% Difference Previous Yr	4.2%	6.8%	0.7%	-9.5%	2.4%	-7.5%
<b>Monthly # of Sold Listings</b>	<b>104</b>	<b>103</b>	<b>200</b>	<b>167</b>	<b>125</b>	<b>287</b>
<b>Monthly Median Sales Price</b>	<b>\$393,500</b>	<b>\$400,000</b>	<b>\$399,950</b>	<b>\$398,026</b>	<b>\$404,000</b>	<b>\$400,000</b>
Previous Year Median	\$379,950	\$400,000	\$399,975	\$397,000	\$417,500	\$406,000
% Difference Previous Yr	3.6%	0.0%	0.0%	0.3%	-3.2%	-1.5%
<b>Monthly \$ Volume</b>	<b>\$48,318,435</b>	<b>\$46,319,596</b>	<b>\$91,293,450</b>	<b>\$77,316,594</b>	<b>\$58,835,642</b>	<b>\$129,415,055</b>
Previous Year Monthly \$ Volume	\$45,870,666	\$50,786,794	\$77,005,647	\$83,548,854	\$99,086,861	\$95,158,504
% Difference Previous Yr	5.3%	-8.8%	18.6%	-7.5%	-40.6%	36.0%
<b>YTD # of Listings Sold</b>	<b>104</b>	<b>207</b>	<b>407</b>	<b>574</b>	<b>699</b>	<b>986</b>
Previous Year # Sold	104	210	386	577	791	996
% Difference Previous Yr	0.0%	-1.4%	5.4%	-0.5%	-11.6%	-1.0%
<b>Monthly Avg Days on Market (ADOM)</b>	<b>73</b>	<b>71</b>	<b>70</b>	<b>75</b>	<b>75</b>	<b>70</b>
<b>YTD ADOM</b>	<b>73</b>	<b>72</b>	<b>71</b>	<b>72</b>	<b>72</b>	<b>72</b>
Previous Year ADOM	86	86	88	82	79	76
% Difference Previous Yr	-15.1%	-16.3%	-19.3%	-12.2%	-8.9%	-5.3%
<b>YTD \$ Volume</b>	<b>\$48,318,435</b>	<b>\$94,638,031</b>	<b>\$185,931,481</b>	<b>\$263,248,075</b>	<b>\$322,083,717</b>	<b>\$451,498,772</b>
Previous Year YTD \$ Volume	\$45,870,666	\$96,657,460	\$173,663,107	\$257,211,961	\$356,298,822	\$451,457,326
% Difference Previous Yr	5.3%	-2.1%	7.1%	2.3%	-9.6%	0.0%

<b>LOVELAND/BERTHOUD RES (cont'd)</b>	<b>Jul</b>
<b>Monthly Active Listing Snapshot</b>	<b>471</b>
Previous Year Active	570
% Difference Previous Yr	-17.4%
<b>Monthly # of Sold Listings</b>	<b>321</b>
<b>Monthly Median Sales Price</b>	<b>\$408,000</b>
Previous Year Median	\$403,000
% Difference Previous Yr	1.2%
<b>Monthly \$ Volume</b>	<b>\$149,565,885</b>
Previous Year Monthly \$ Volume	\$101,973,319
% Difference Previous Yr	46.7%
<b>YTD # of Listings Sold</b>	<b>1,307</b>
Previous Year # Sold	1214
% Difference Previous Yr	7.7%
<b>Monthly Avg Days on Market (ADOM)</b>	<b>66</b>
<b>YTD ADOM</b>	<b>70</b>
Previous Year ADOM	74
% Difference Previous Yr	-5.4%
<b>YTD \$ Volume</b>	<b>\$601,064,657</b>
Previous Year YTD \$ Volume	\$553,430,645
% Difference Previous Yr	8.6%

Statistics refer to the Loveland/Berthoud area (IRES Area 8), single family, detached properties and excludes mobile homes and timeshares. ADOM refers to Average Days on Market, which is calculated from the list date to the "Pending" or "Under Contract". To Be Builts & Under Construction are excluded from active results as of 3/2012.

**Regional Snapshot 2020 - Loveland/Berthoud Attached Dwelling**

<b>LOVELAND/BERTHOUD ATD DWELL</b>	<b>Jan</b>	<b>Feb</b>	<b>Mar</b>	<b>Apr</b>	<b>May</b>	<b>Jun</b>
<b>Monthly Active Listing Snapshot</b>	<b>54</b>	<b>53</b>	<b>63</b>	<b>82</b>	<b>93</b>	<b>90</b>
Previous Year Active	63	61	63	69	68	89
% Difference Previous Yr	-14.3%	-13.1%	0.0%	18.8%	36.8%	1.1%
<b>Monthly # of Sold Listings</b>	<b>20</b>	<b>36</b>	<b>27</b>	<b>41</b>	<b>16</b>	<b>51</b>
<b>Monthly Median Sales Price</b>	<b>\$294,625</b>	<b>\$295,000</b>	<b>\$329,000</b>	<b>\$317,500</b>	<b>\$333,525</b>	<b>\$319,613</b>
Previous Year Median	\$284,000	\$302,500	\$315,000	\$289,950	\$330,770	\$329,097
% Difference Previous Yr	3.7%	-2.5%	4.4%	9.5%	0.8%	-2.9%
<b>Monthly \$ Volume</b>	<b>\$6,283,161</b>	<b>\$12,013,032</b>	<b>\$9,057,484</b>	<b>\$13,216,629</b>	<b>\$5,413,154</b>	<b>\$17,045,859</b>
Previous Year Monthly \$ Volume	\$2,755,865	\$6,180,494	\$13,410,937	\$10,705,009	\$19,797,314	\$8,992,075
% Difference Previous Yr	128.0%	94.4%	-32.5%	23.5%	-72.7%	89.6%
<b>YTD # of Listings Sold</b>	<b>20</b>	<b>56</b>	<b>83</b>	<b>124</b>	<b>140</b>	<b>191</b>
Previous Year # Sold	9	29	71	107	166	193
% Difference Previous Yr	122.2%	93.1%	16.9%	15.9%	-15.7%	-1.0%
<b>Monthly Avg Days on Market (ADOM)</b>	<b>102</b>	<b>119</b>	<b>97</b>	<b>192</b>	<b>127</b>	<b>182</b>
<b>YTD ADOM</b>	<b>102</b>	<b>113</b>	<b>107</b>	<b>91</b>	<b>134</b>	<b>147</b>
Previous Year ADOM	138	162	136	130	144	143
% Difference Previous Yr	-26.1%	-30.2%	-21.3%	-30.0%	-6.9%	2.8%
<b>YTD \$ Volume</b>	<b>\$6,283,161</b>	<b>\$18,296,193</b>	<b>\$27,353,677</b>	<b>\$40,570,306</b>	<b>\$45,983,460</b>	<b>\$63,029,319</b>
Previous Year YTD \$ Volume	\$2,755,865	\$8,936,359	\$22,347,296	\$33,052,305	\$52,849,619	\$61,841,694
% Difference Previous Yr	128.0%	104.7%	22.4%	22.7%	-13.0%	1.9%

<b>LOVELAND/BERTHOUD ATD DWELL (cont'd)</b>	<b>Jul</b>
<b>Monthly Active Listing Snapshot</b>	<b>88</b>
Previous Year Active	86
% Difference Previous Yr	2.3%
<b>Monthly # of Sold Listings</b>	<b>54</b>
<b>Monthly Median Sales Price</b>	<b>\$332,500</b>
Previous Year Median	\$309,243
% Difference Previous Yr	7.5%
<b>Monthly \$ Volume</b>	<b>\$18,595,718</b>
Previous Year Monthly \$ Volume	\$13,843,690
% Difference Previous Yr	34.3%
<b>YTD # of Listings Sold</b>	<b>245</b>
Previous Year # Sold	236
% Difference Previous Yr	3.8%
<b>Monthly Avg Days on Market (ADOM)</b>	<b>117</b>
<b>YTD ADOM</b>	<b>140</b>
Previous Year ADOM	141
% Difference Previous Yr	-0.7%
<b>YTD \$ Volume</b>	<b>\$81,625,037</b>
Previous Year YTD \$ Volume	\$75,685,384
% Difference Previous Yr	7.8%

Statistics refer to the Loveland/Berthoud area (IRES Area 8), attached dwelling properties and excludes mobile homes and timeshares. ADOM refers to Average Days on Market, which is calculated from the list date to the "Pending" or "Under Contract" date. To Be Builts & Under Construction are excluded from active results as of 3/2012.