

Local Market Update for June 2020

A Research Tool Provided by the Colorado Association of REALTORS®



Fort Collins

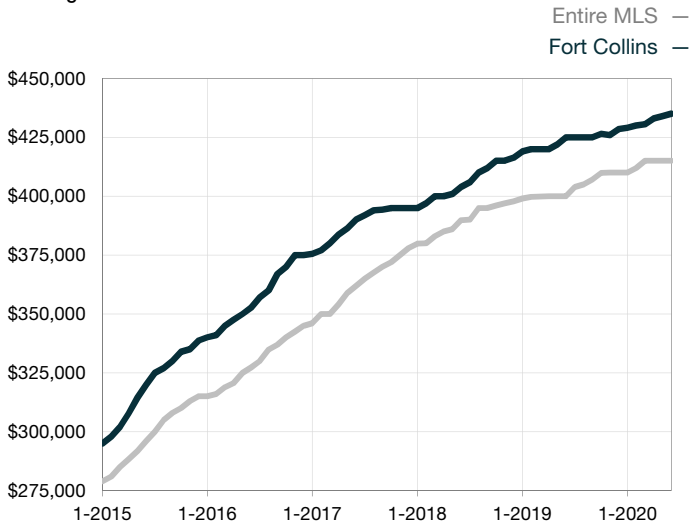
| Single Family Key Metrics | June | | | Year to Date | | |
|---------------------------------|-----------|-----------|-----------------------------------|--------------|--------------|-----------------------------------|
| | 2019 | 2020 | Percent Change from Previous Year | Thru 06-2019 | Thru 06-2020 | Percent Change from Previous Year |
| New Listings | 335 | 278 | - 17.0% | 1,509 | 1,371 | - 9.1% |
| Sold Listings | 236 | 230 | - 2.5% | 1,018 | 903 | - 11.3% |
| Median Sales Price* | \$450,000 | \$453,700 | + 0.8% | \$430,000 | \$440,000 | + 2.3% |
| Average Sales Price* | \$500,506 | \$495,061 | - 1.1% | \$477,756 | \$493,878 | + 3.4% |
| Percent of List Price Received* | 99.6% | 99.1% | - 0.5% | 99.4% | 99.2% | - 0.2% |
| Days on Market Until Sale | 49 | 56 | + 14.3% | 57 | 65 | + 14.0% |
| Inventory of Homes for Sale | 391 | 294 | - 24.8% | -- | -- | -- |
| Months Supply of Inventory | 2.2 | 1.8 | - 18.2% | -- | -- | -- |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse/Condo Key Metrics | June | | | Year to Date | | |
|---------------------------------|-----------|-----------|-----------------------------------|--------------|--------------|-----------------------------------|
| | 2019 | 2020 | Percent Change from Previous Year | Thru 06-2019 | Thru 06-2020 | Percent Change from Previous Year |
| New Listings | 126 | 106 | - 15.9% | 566 | 498 | - 12.0% |
| Sold Listings | 75 | 79 | + 5.3% | 375 | 367 | - 2.1% |
| Median Sales Price* | \$287,000 | \$309,900 | + 8.0% | \$299,900 | \$310,000 | + 3.4% |
| Average Sales Price* | \$314,690 | \$333,943 | + 6.1% | \$313,155 | \$334,821 | + 6.9% |
| Percent of List Price Received* | 99.5% | 99.1% | - 0.4% | 99.2% | 98.9% | - 0.3% |
| Days on Market Until Sale | 46 | 76 | + 65.2% | 70 | 100 | + 42.9% |
| Inventory of Homes for Sale | 156 | 140 | - 10.3% | -- | -- | -- |
| Months Supply of Inventory | 2.4 | 2.3 | - 4.2% | -- | -- | -- |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

