

Local Market Update for June 2020

A Research Tool Provided by the Colorado Association of REALTORS®



Berthoud

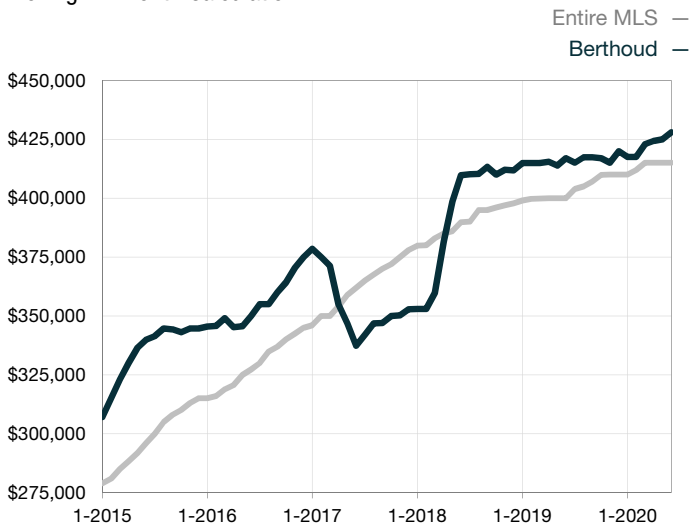
| Single Family Key Metrics | June | | | Year to Date | | |
|---------------------------------|-----------|-----------|-----------------------------------|--------------|--------------|-----------------------------------|
| | 2019 | 2020 | Percent Change from Previous Year | Thru 06-2019 | Thru 06-2020 | Percent Change from Previous Year |
| New Listings | 40 | 51 | + 27.5% | 300 | 360 | + 20.0% |
| Sold Listings | 55 | 51 | - 7.3% | 238 | 179 | - 24.8% |
| Median Sales Price* | \$417,550 | \$440,000 | + 5.4% | \$417,505 | \$431,500 | + 3.4% |
| Average Sales Price* | \$476,253 | \$511,552 | + 7.4% | \$456,070 | \$511,504 | + 12.2% |
| Percent of List Price Received* | 99.6% | 99.7% | + 0.1% | 99.6% | 98.9% | - 0.7% |
| Days on Market Until Sale | 89 | 84 | - 5.6% | 102 | 85 | - 16.7% |
| Inventory of Homes for Sale | 102 | 97 | - 4.9% | -- | -- | -- |
| Months Supply of Inventory | 3.0 | 3.1 | + 3.3% | -- | -- | -- |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse/Condo Key Metrics | June | | | Year to Date | | |
|---------------------------------|-----------|-----------|-----------------------------------|--------------|--------------|-----------------------------------|
| | 2019 | 2020 | Percent Change from Previous Year | Thru 06-2019 | Thru 06-2020 | Percent Change from Previous Year |
| New Listings | 11 | 4 | - 63.6% | 47 | 56 | + 19.1% |
| Sold Listings | 3 | 1 | - 66.7% | 15 | 32 | + 113.3% |
| Median Sales Price* | \$365,000 | \$299,950 | - 17.8% | \$328,050 | \$290,290 | - 11.5% |
| Average Sales Price* | \$365,598 | \$299,950 | - 18.0% | \$323,692 | \$314,382 | - 2.9% |
| Percent of List Price Received* | 103.6% | 100.0% | - 3.5% | 102.1% | 100.0% | - 2.1% |
| Days on Market Until Sale | 88 | 267 | + 203.4% | 106 | 101 | - 4.7% |
| Inventory of Homes for Sale | 21 | 8 | - 61.9% | -- | -- | -- |
| Months Supply of Inventory | 8.2 | 1.8 | - 78.0% | -- | -- | -- |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

