

Local Market Update for May 2020

A Research Tool Provided by the Colorado Association of REALTORS®



Berthoud

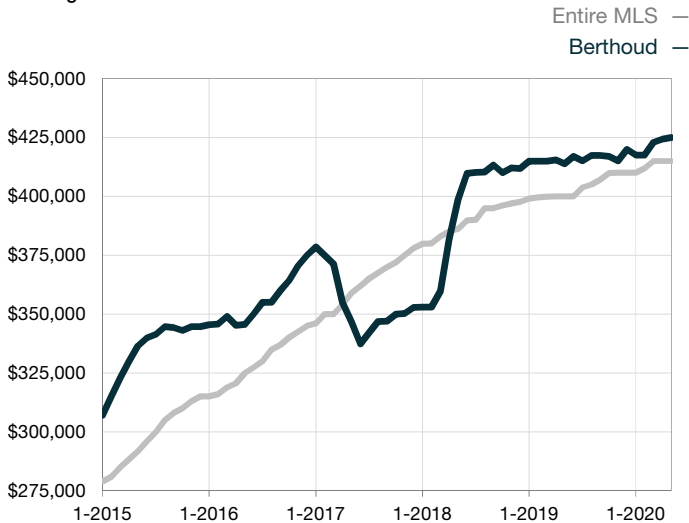
| Single Family | May | | | Year to Date | | |
|---------------------------------|-----------|------------------|-----------------------------------|--------------|------------------|-----------------------------------|
| | 2019 | 2020 | Percent Change from Previous Year | Thru 05-2019 | Thru 05-2020 | Percent Change from Previous Year |
| Key Metrics | | | | | | |
| New Listings | 61 | 65 | + 6.6% | 260 | 307 | + 18.1% |
| Sold Listings | 54 | 35 | - 35.2% | 183 | 128 | - 30.1% |
| Median Sales Price* | \$410,750 | \$425,000 | + 3.5% | \$417,000 | \$430,000 | + 3.1% |
| Average Sales Price* | \$444,710 | \$474,828 | + 6.8% | \$450,005 | \$511,486 | + 13.7% |
| Percent of List Price Received* | 100.7% | 99.0% | - 1.7% | 99.6% | 98.6% | - 1.0% |
| Days on Market Until Sale | 83 | 79 | - 4.8% | 106 | 85 | - 19.8% |
| Inventory of Homes for Sale | 106 | 122 | + 15.1% | -- | -- | -- |
| Months Supply of Inventory | 3.2 | 3.8 | + 18.8% | -- | -- | -- |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse/Condo | May | | | Year to Date | | |
|---------------------------------|-----------|------------------|-----------------------------------|--------------|------------------|-----------------------------------|
| | 2019 | 2020 | Percent Change from Previous Year | Thru 05-2019 | Thru 05-2020 | Percent Change from Previous Year |
| Key Metrics | | | | | | |
| New Listings | 11 | 2 | - 81.8% | 36 | 52 | + 44.4% |
| Sold Listings | 4 | 1 | - 75.0% | 12 | 31 | + 158.3% |
| Median Sales Price* | \$350,240 | \$300,000 | - 14.3% | \$319,699 | \$289,390 | - 9.5% |
| Average Sales Price* | \$355,888 | \$300,000 | - 15.7% | \$313,216 | \$314,847 | + 0.5% |
| Percent of List Price Received* | 103.0% | 95.2% | - 7.6% | 101.7% | 100.0% | - 1.7% |
| Days on Market Until Sale | 110 | 47 | - 57.3% | 110 | 96 | - 12.7% |
| Inventory of Homes for Sale | 16 | 20 | + 25.0% | -- | -- | -- |
| Months Supply of Inventory | 6.3 | 4.4 | - 30.2% | -- | -- | -- |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

