

# Local Market Update for April 2020

A Research Tool Provided by the Colorado Association of REALTORS®



## Estes Park

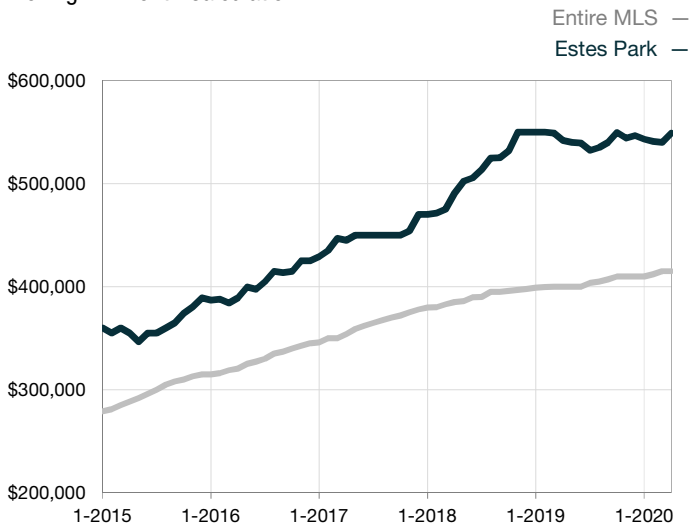
Single Family	April			Year to Date		
	2019	2020	Percent Change from Previous Year	Thru 04-2019	Thru 04-2020	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	20	10	- 50.0%	63	55	- 12.7%
Sold Listings	13	9	- 30.8%	41	48	+ 17.1%
Median Sales Price*	\$431,000	<b>\$560,000</b>	+ 29.9%	\$492,000	<b>\$497,500</b>	+ 1.1%
Average Sales Price*	\$477,531	<b>\$700,333</b>	+ 46.7%	\$532,400	<b>\$565,979</b>	+ 6.3%
Percent of List Price Received*	98.8%	<b>95.1%</b>	- 3.7%	97.8%	<b>96.6%</b>	- 1.2%
Days on Market Until Sale	69	103	+ 49.3%	97	101	+ 4.1%
Inventory of Homes for Sale	50	42	- 16.0%	--	--	--
Months Supply of Inventory	3.1	2.6	- 16.1%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	April			Year to Date		
	2019	2020	Percent Change from Previous Year	Thru 04-2019	Thru 04-2020	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	11	8	- 27.3%	56	55	- 1.8%
Sold Listings	13	10	- 23.1%	36	43	+ 19.4%
Median Sales Price*	\$340,000	<b>\$346,750</b>	+ 2.0%	\$347,500	<b>\$345,000</b>	- 0.7%
Average Sales Price*	\$346,090	<b>\$330,240</b>	- 4.6%	\$353,306	<b>\$334,354</b>	- 5.4%
Percent of List Price Received*	99.0%	<b>96.0%</b>	- 3.0%	98.5%	<b>97.1%</b>	- 1.4%
Days on Market Until Sale	65	83	+ 27.7%	73	97	+ 32.9%
Inventory of Homes for Sale	33	42	+ 27.3%	--	--	--
Months Supply of Inventory	3.2	3.6	+ 12.5%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

