

Local Market Update for October 2019

A Research Tool Provided by the Colorado Association of REALTORS®



Estes Park

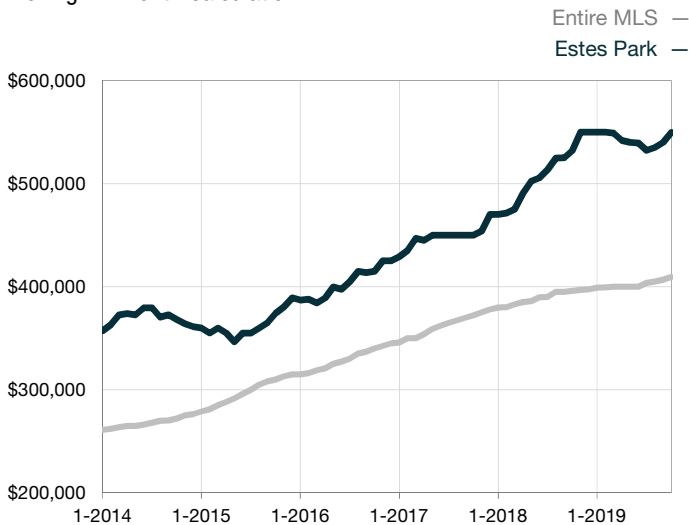
Single Family Key Metrics	October			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 10-2018	Thru 10-2019	Percent Change from Previous Year
New Listings	21	16	- 23.8%	265	222	- 16.2%
Sold Listings	27	23	- 14.8%	178	162	- 9.0%
Median Sales Price*	\$535,000	\$610,000	+ 14.0%	\$539,500	\$540,000	+ 0.1%
Average Sales Price*	\$547,822	\$652,163	+ 19.0%	\$588,672	\$596,614	+ 1.3%
Percent of List Price Received*	98.0%	97.1%	- 0.9%	98.1%	97.3%	- 0.8%
Days on Market Until Sale	76	77	+ 1.3%	81	102	+ 25.9%
Inventory of Homes for Sale	63	51	- 19.0%	--	--	--
Months Supply of Inventory	3.7	3.1	- 16.2%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo Key Metrics	October			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 10-2018	Thru 10-2019	Percent Change from Previous Year
New Listings	13	10	- 23.1%	147	167	+ 13.6%
Sold Listings	12	12	0.0%	102	114	+ 11.8%
Median Sales Price*	\$351,500	\$327,250	- 6.9%	\$310,000	\$367,000	+ 18.4%
Average Sales Price*	\$314,788	\$373,720	+ 18.7%	\$306,182	\$362,015	+ 18.2%
Percent of List Price Received*	97.6%	99.3%	+ 1.7%	96.2%	98.0%	+ 1.9%
Days on Market Until Sale	66	76	+ 15.2%	72	77	+ 6.9%
Inventory of Homes for Sale	33	41	+ 24.2%	--	--	--
Months Supply of Inventory	3.2	3.8	+ 18.8%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

