

Local Market Update for October 2019

A Research Tool Provided by the Colorado Association of REALTORS®



Berthoud

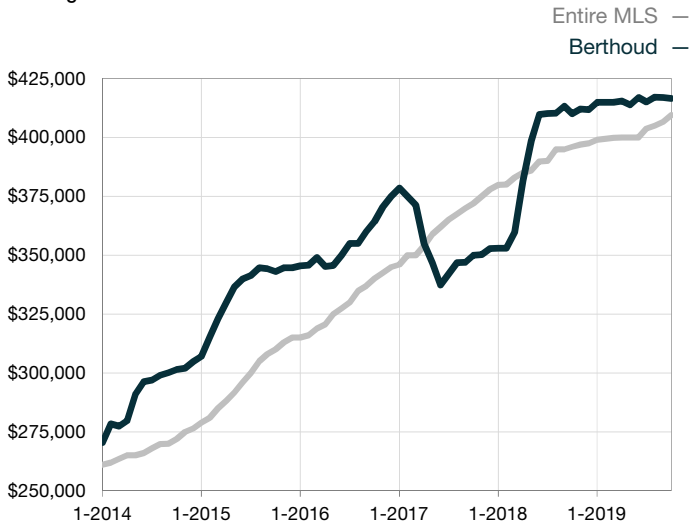
Single Family	October			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 10-2018	Thru 10-2019	Percent Change from Previous Year
Key Metrics						
New Listings	28	37	+ 32.1%	419	467	+ 11.5%
Sold Listings	24	24	0.0%	275	374	+ 36.0%
Median Sales Price*	\$389,900	\$370,085	- 5.1%	\$407,250	\$415,000	+ 1.9%
Average Sales Price*	\$412,193	\$417,739	+ 1.3%	\$455,367	\$459,138	+ 0.8%
Percent of List Price Received*	99.2%	99.7%	+ 0.5%	99.7%	99.5%	- 0.2%
Days on Market Until Sale	101	75	- 25.7%	86	96	+ 11.6%
Inventory of Homes for Sale	127	83	- 34.6%	--	--	--
Months Supply of Inventory	4.7	2.3	- 51.1%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	October			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 10-2018	Thru 10-2019	Percent Change from Previous Year
Key Metrics						
New Listings	2	1	- 50.0%	35	62	+ 77.1%
Sold Listings	2	4	+ 100.0%	22	27	+ 22.7%
Median Sales Price*	\$331,000	\$415,077	+ 25.4%	\$327,985	\$325,397	- 0.8%
Average Sales Price*	\$331,000	\$415,013	+ 25.4%	\$336,995	\$348,238	+ 3.3%
Percent of List Price Received*	99.5%	100.2%	+ 0.7%	100.9%	101.3%	+ 0.4%
Days on Market Until Sale	49	109	+ 122.4%	69	94	+ 36.2%
Inventory of Homes for Sale	9	12	+ 33.3%	--	--	--
Months Supply of Inventory	4.0	4.0	0.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

