

# Local Market Update for November 2019

A Research Tool Provided by the Colorado Association of REALTORS®



## Windsor

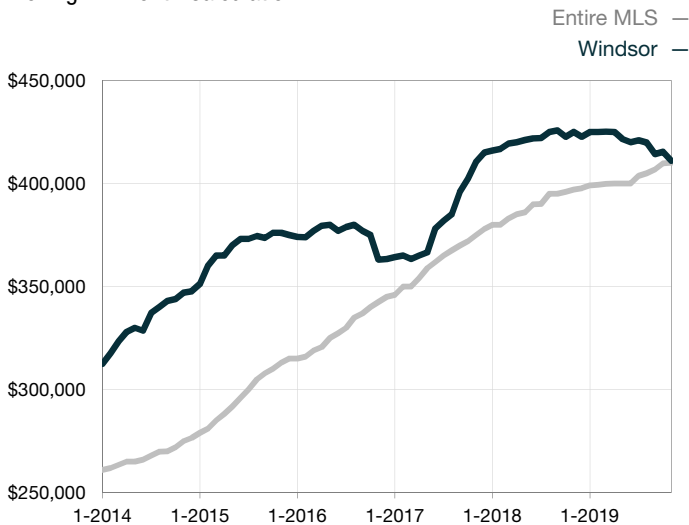
| Single Family                   | November  |                  |                                   | Year to Date |                  |                                   |
|---------------------------------|-----------|------------------|-----------------------------------|--------------|------------------|-----------------------------------|
|                                 | 2018      | 2019             | Percent Change from Previous Year | Thru 11-2018 | Thru 11-2019     | Percent Change from Previous Year |
| <b>Key Metrics</b>              |           |                  |                                   |              |                  |                                   |
| New Listings                    | 67        | 59               | - 11.9%                           | 1,115        | 1,275            | + 14.3%                           |
| Sold Listings                   | 63        | 64               | + 1.6%                            | 781          | 989              | + 26.6%                           |
| Median Sales Price*             | \$429,000 | <b>\$405,500</b> | - 5.5%                            | \$425,000    | <b>\$411,072</b> | - 3.3%                            |
| Average Sales Price*            | \$521,558 | <b>\$476,796</b> | - 8.6%                            | \$468,812    | <b>\$464,082</b> | - 1.0%                            |
| Percent of List Price Received* | 99.0%     | <b>99.6%</b>     | + 0.6%                            | 99.6%        | <b>99.6%</b>     | 0.0%                              |
| Days on Market Until Sale       | 67        | 81               | + 20.9%                           | 88           | 86               | - 2.3%                            |
| Inventory of Homes for Sale     | 239       | 196              | - 18.0%                           | --           | --               | --                                |
| Months Supply of Inventory      | 3.4       | 2.2              | - 35.3%                           | --           | --               | --                                |

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse-Condo                 | November  |                  |                                   | Year to Date |                  |                                   |
|---------------------------------|-----------|------------------|-----------------------------------|--------------|------------------|-----------------------------------|
|                                 | 2018      | 2019             | Percent Change from Previous Year | Thru 11-2018 | Thru 11-2019     | Percent Change from Previous Year |
| <b>Key Metrics</b>              |           |                  |                                   |              |                  |                                   |
| New Listings                    | 17        | 5                | - 70.6%                           | 150          | 180              | + 20.0%                           |
| Sold Listings                   | 10        | 10               | 0.0%                              | 103          | 119              | + 15.5%                           |
| Median Sales Price*             | \$392,956 | <b>\$331,174</b> | - 15.7%                           | \$343,000    | <b>\$325,750</b> | - 5.0%                            |
| Average Sales Price*            | \$372,589 | <b>\$336,235</b> | - 9.8%                            | \$331,485    | <b>\$332,422</b> | + 0.3%                            |
| Percent of List Price Received* | 102.6%    | <b>100.2%</b>    | - 2.3%                            | 102.1%       | <b>100.3%</b>    | - 1.8%                            |
| Days on Market Until Sale       | 193       | 191              | - 1.0%                            | 135          | 156              | + 15.6%                           |
| Inventory of Homes for Sale     | 53        | 41               | - 22.6%                           | --           | --               | --                                |
| Months Supply of Inventory      | 5.6       | 3.7              | - 33.9%                           | --           | --               | --                                |

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

