

# Local Market Update for November 2019

A Research Tool Provided by the Colorado Association of REALTORS®



## Fort Collins

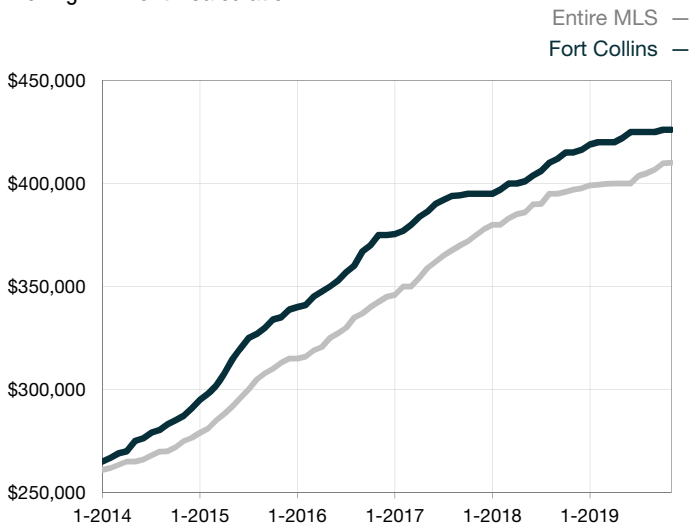
Single Family Key Metrics	November			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 11-2018	Thru 11-2019	Percent Change from Previous Year
New Listings	158	120	- 24.1%	2,656	2,595	- 2.3%
Sold Listings	157	146	- 7.0%	2,125	1,918	- 9.7%
Median Sales Price*	\$405,000	<b>\$413,925</b>	+ 2.2%	\$417,750	<b>\$428,688</b>	+ 2.6%
Average Sales Price*	\$456,470	<b>\$459,305</b>	+ 0.6%	\$463,530	<b>\$474,335</b>	+ 2.3%
Percent of List Price Received*	99.1%	<b>98.4%</b>	- 0.7%	99.7%	<b>99.1%</b>	- 0.6%
Days on Market Until Sale	71	<b>70</b>	- 1.4%	59	<b>60</b>	+ 1.7%
Inventory of Homes for Sale	320	<b>290</b>	- 9.4%	--	--	--
Months Supply of Inventory	1.7	<b>1.7</b>	0.0%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo Key Metrics	November			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 11-2018	Thru 11-2019	Percent Change from Previous Year
New Listings	59	53	- 10.2%	904	971	+ 7.4%
Sold Listings	66	46	- 30.3%	770	693	- 10.0%
Median Sales Price*	\$299,250	<b>\$299,500</b>	+ 0.1%	\$299,700	<b>\$295,000</b>	- 1.6%
Average Sales Price*	\$313,387	<b>\$305,993</b>	- 2.4%	\$311,381	<b>\$311,129</b>	- 0.1%
Percent of List Price Received*	98.5%	<b>98.3%</b>	- 0.2%	99.9%	<b>99.0%</b>	- 0.9%
Days on Market Until Sale	77	<b>78</b>	+ 1.3%	82	<b>67</b>	- 18.3%
Inventory of Homes for Sale	144	<b>130</b>	- 9.7%	--	--	--
Months Supply of Inventory	2.1	<b>2.1</b>	0.0%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

