

## Wellington

| Single Family                   | March     |           |                                      | Year to Date |              |                                      |  |
|---------------------------------|-----------|-----------|--------------------------------------|--------------|--------------|--------------------------------------|--|
| Key Metrics                     | 2019      | 2020      | Percent Change<br>from Previous Year | Thru 03-2019 | Thru 03-2020 | Percent Change<br>from Previous Year |  |
| New Listings                    | 29        | 34        | + 17.2%                              | 99           | 88           | - 11.1%                              |  |
| Sold Listings                   | 28        | 33        | + 17.9%                              | 62           | 69           | + 11.3%                              |  |
| Median Sales Price*             | \$351,500 | \$369,600 | + 5.1%                               | \$343,000    | \$365,000    | + 6.4%                               |  |
| Average Sales Price*            | \$369,369 | \$392,495 | + 6.3%                               | \$384,899    | \$377,743    | - 1.9%                               |  |
| Percent of List Price Received* | 100.2%    | 101.1%    | + 0.9%                               | 100.1%       | 100.9%       | + 0.8%                               |  |
| Days on Market Until Sale       | 61        | 115       | + 88.5%                              | 74           | 104          | + 40.5%                              |  |
| Inventory of Homes for Sale     | 45        | 35        | - 22.2%                              |              |              |                                      |  |
| Months Supply of Inventory      | 1.9       | 1.2       | - 36.8%                              |              |              |                                      |  |

<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse/Condo                 | March     |           |                                      | Year to Date |              |                                      |
|---------------------------------|-----------|-----------|--------------------------------------|--------------|--------------|--------------------------------------|
| Key Metrics                     | 2019      | 2020      | Percent Change<br>from Previous Year | Thru 03-2019 | Thru 03-2020 | Percent Change<br>from Previous Year |
| New Listings                    | 10        | 4         | - 60.0%                              | 21           | 18           | - 14.3%                              |
| Sold Listings                   | 9         | 6         | - 33.3%                              | 14           | 12           | - 14.3%                              |
| Median Sales Price*             | \$274,900 | \$293,803 | + 6.9%                               | \$263,500    | \$288,303    | + 9.4%                               |
| Average Sales Price*            | \$270,211 | \$288,014 | + 6.6%                               | \$265,929    | \$282,290    | + 6.2%                               |
| Percent of List Price Received* | 99.2%     | 99.5%     | + 0.3%                               | 99.3%        | 99.5%        | + 0.2%                               |
| Days on Market Until Sale       | 124       | 120       | - 3.2%                               | 140          | 98           | - 30.0%                              |
| Inventory of Homes for Sale     | 7         | 5         | - 28.6%                              |              |              |                                      |
| Months Supply of Inventory      | 1.5       | 0.9       | - 40.0%                              |              |              |                                      |

<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

## Median Sales Price – Single Family Rolling 12-Month Calculation

\$450,000 \$400,000 \$350,000 \$250,000 \$200,000 \$200,000

## Median Sales Price – Townhouse-Condo

