

# Local Market Update for March 2020

A Research Tool Provided by the Colorado Association of REALTORS®



## Fort Collins

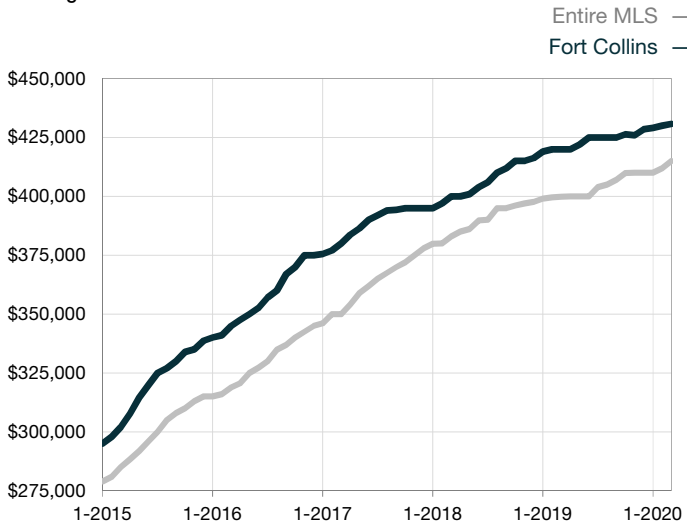
Single Family	March			Year to Date		
	2019	2020	Percent Change from Previous Year	Thru 03-2019	Thru 03-2020	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	215	<b>236</b>	+ 9.8%	573	<b>568</b>	- 0.9%
Sold Listings	161	<b>166</b>	+ 3.1%	376	<b>390</b>	+ 3.7%
Median Sales Price*	\$425,000	<b>\$433,250</b>	+ 1.9%	\$420,000	<b>\$434,250</b>	+ 3.4%
Average Sales Price*	\$469,140	<b>\$474,639</b>	+ 1.2%	\$464,015	<b>\$480,634</b>	+ 3.6%
Percent of List Price Received*	99.2%	<b>99.2%</b>	0.0%	98.9%	<b>99.0%</b>	+ 0.1%
Days on Market Until Sale	59	<b>77</b>	+ 30.5%	65	<b>76</b>	+ 16.9%
Inventory of Homes for Sale	238	<b>225</b>	- 5.5%	--	--	--
Months Supply of Inventory	1.3	<b>1.3</b>	0.0%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	March			Year to Date		
	2019	2020	Percent Change from Previous Year	Thru 03-2019	Thru 03-2020	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	94	<b>76</b>	- 19.1%	223	<b>231</b>	+ 3.6%
Sold Listings	59	<b>72</b>	+ 22.0%	145	<b>195</b>	+ 34.5%
Median Sales Price*	\$312,000	<b>\$317,500</b>	+ 1.8%	\$310,000	<b>\$306,000</b>	- 1.3%
Average Sales Price*	\$311,994	<b>\$339,279</b>	+ 8.7%	\$310,524	<b>\$339,796</b>	+ 9.4%
Percent of List Price Received*	99.6%	<b>99.5%</b>	- 0.1%	98.9%	<b>99.0%</b>	+ 0.1%
Days on Market Until Sale	72	<b>88</b>	+ 22.2%	90	<b>127</b>	+ 41.1%
Inventory of Homes for Sale	91	<b>126</b>	+ 38.5%	--	--	--
Months Supply of Inventory	1.3	<b>1.9</b>	+ 46.2%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

