

Local Market Update for March 2020

A Research Tool Provided by the Colorado Association of REALTORS®



Estes Park

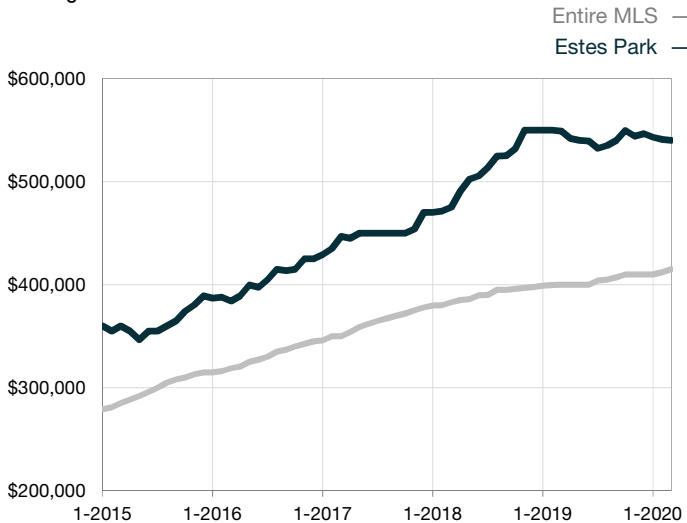
Single Family	March			Year to Date		
	2019	2020	Percent Change from Previous Year	Thru 03-2019	Thru 03-2020	Percent Change from Previous Year
Key Metrics						
New Listings	14	15	+ 7.1%	43	45	+ 4.7%
Sold Listings	12	11	- 8.3%	28	39	+ 39.3%
Median Sales Price*	\$547,000	\$565,500	+ 3.4%	\$523,750	\$495,000	- 5.5%
Average Sales Price*	\$589,333	\$531,364	- 9.8%	\$557,875	\$534,974	- 4.1%
Percent of List Price Received*	98.2%	97.9%	- 0.3%	97.3%	96.9%	- 0.4%
Days on Market Until Sale	84	58	- 31.0%	110	101	- 8.2%
Inventory of Homes for Sale	49	38	- 22.4%	--	--	--
Months Supply of Inventory	2.9	2.3	- 20.7%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	March			Year to Date		
	2019	2020	Percent Change from Previous Year	Thru 03-2019	Thru 03-2020	Percent Change from Previous Year
Key Metrics						
New Listings	16	18	+ 12.5%	45	47	+ 4.4%
Sold Listings	7	17	+ 142.9%	23	33	+ 43.5%
Median Sales Price*	\$295,000	\$328,500	+ 11.4%	\$355,000	\$345,000	- 2.8%
Average Sales Price*	\$311,229	\$318,016	+ 2.2%	\$357,385	\$335,600	- 6.1%
Percent of List Price Received*	98.2%	96.8%	- 1.4%	98.1%	97.4%	- 0.7%
Days on Market Until Sale	76	100	+ 31.6%	78	101	+ 29.5%
Inventory of Homes for Sale	36	38	+ 5.6%	--	--	--
Months Supply of Inventory	3.5	3.2	- 8.6%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

