

Regional Snapshot 2019 - Loveland/Berthoud Residential Detached

LOVELAND/BERTHOUD RES	Jan	Feb	Mar	Apr	May	Jun
Monthly Active Listing Snapshot	353	382	407	474	542	585
Previous Year Active	289	331	387	441	485	469
% Difference Previous Yr	22.1%	15.4%	5.2%	7.5%	11.8%	24.7%
Monthly # of Sold Listings	104	106	176	191	214	205
Monthly Median Sales Price	\$379,950	\$400,000	\$399,975	\$397,000	\$417,500	\$406,000
Previous Year Median	\$399,500	\$385,815	\$380,465	\$387,500	\$406,500	\$389,577
% Difference Previous Yr	-4.9%	3.7%	5.1%	2.5%	2.7%	4.2%
Monthly \$ Volume	\$45,870,666	\$50,786,794	\$77,005,647	\$83,548,854	\$99,086,861	\$95,158,504
Previous Year Monthly \$ Volume	\$56,056,119	\$42,550,490	\$59,458,840	\$64,211,903	\$102,842,220	\$103,484,691
% Difference Previous Yr	-18.2%	19.4%	29.5%	30.1%	-3.7%	-8.0%
YTD # of Listings Sold	104	210	386	577	791	996
Previous Year # Sold	122	218	363	516	748	986
% Difference Previous Yr	-14.8%	-3.7%	6.3%	11.8%	5.7%	1.0%
Monthly Avg Days on Market (ADOM)	82	89	93	67	72	60
YTD ADOM	86	86	88	82	79	76
Previous Year ADOM	90	91	86	84	78	74
% Difference Previous Yr	-4.4%	-5.5%	2.3%	-2.4%	1.3%	2.7%
YTD \$ Volume	\$45,870,666	\$96,657,460	\$173,663,107	\$257,211,961	\$356,298,822	\$451,457,326
Previous Year YTD \$ Volume	\$56,056,119	\$98,606,609	\$158,065,449	\$222,277,352	\$325,119,572	\$428,604,263
% Difference Previous Yr	-18.2%	-2.0%	9.9%	15.7%	9.6%	5.3%

LOVELAND/BERTHOUD RES (cont'd)	Jul	Aug	Sep	Oct	Nov	Dec	YTD
Monthly Active Listing Snapshot	570	559	500	459	380	293	5504
Previous Year Active	484	475	429	432	372	301	4895
% Difference Previous Yr	17.8%	17.7%	16.6%	6.3%	2.2%	-2.7%	12.4%
Monthly # of Sold Listings	218	214	153	176	152	147	2056
Monthly Median Sales Price	\$403,000	\$410,000	\$394,000	\$370,250	\$388,450	\$405,000	\$400,000
Previous Year Median	\$380,000	\$400,000	\$387,200	\$389,900	\$408,326	\$370,000	\$389,900
% Difference Previous Yr	6.1%	2.5%	1.8%	-5.0%	-4.9%	9.5%	2.6%
Monthly \$ Volume	\$101,973,319	\$101,990,106	\$69,832,043	\$75,491,950	\$71,610,540	\$67,291,510	\$939,646,794
Previous Year Monthly \$ Volume	\$92,699,932	\$93,135,216	\$77,524,769	\$71,872,834	\$61,209,728	\$61,618,519	\$886,665,261
% Difference Previous Yr	10.0%	9.5%	-9.9%	5.0%	17.0%	9.2%	6.0%
YTD # of Listings Sold	1,214	1,428	1,581	1,757	1,909	2,056	2,056
Previous Year # Sold	1197	1402	1582	1745	1883	2032	2032
% Difference Previous Yr	1.4%	1.9%	-0.1%	0.7%	1.4%	1.2%	1.2%
Monthly Avg Days on Market (ADOM)	66	68	60	69	77	78	72
YTD ADOM	74	73	72	72	72	72	72
Previous Year ADOM	74	74	74	74	74	74	74
% Difference Previous Yr	0.0%	-1.4%	-2.7%	-2.7%	-2.7%	-2.7%	-2.7%
YTD \$ Volume	\$553,430,645	\$655,420,751	\$725,252,794	\$800,744,744	\$872,355,284	\$939,646,794	\$939,646,794
Previous Year YTD \$ Volume	\$521,304,195	\$614,439,411	\$691,964,180	\$763,837,014	\$825,046,742	\$886,665,261	\$886,665,261
% Difference Previous Yr	6.2%	6.7%	4.8%	4.8%	5.7%	6.0%	6.0%

Statistics refer to the Loveland/Berthoud area (IRES Area 8), single family, detached properties and excludes mobile homes and timeshares. ADOM refers to Average Days on Market, which is calculated from the list date to the "Pending" or "Under Contract". To Be Built & Under Construction are excluded from active results as of 3/2012.

Regional Snapshot 2019 - Loveland/Berthoud Attached Dwelling

LOVELAND/BERTHOUD ATD DWELL	Jan	Feb	Mar	Apr	May	Jun
Monthly Active Listing Snapshot	63	61	63	69	68	89
Previous Year Active	38	57	53	62	51	50
% Difference Previous Yr	65.8%	7.0%	18.9%	11.3%	33.3%	78.0%
Monthly # of Sold Listings	9	20	42	36	59	27
Monthly Median Sales Price	\$284,000	\$302,500	\$315,000	\$289,950	\$330,770	\$329,097
Previous Year Median	\$293,750	\$287,950	\$290,000	\$306,000	\$305,912	\$293,000
% Difference Previous Yr	-3.3%	5.1%	8.6%	-5.2%	8.1%	12.3%
Monthly \$ Volume	\$2,755,865	\$6,180,494	\$13,410,937	\$10,705,009	\$19,797,314	\$8,992,075
Previous Year Monthly \$ Volume	\$5,435,727	\$7,022,689	\$7,575,301	\$10,658,798	\$14,560,051	\$15,818,377
% Difference Previous Yr	-49.3%	-12.0%	77.0%	0.4%	36.0%	-43.2%
YTD # of Listings Sold	9	29	71	107	166	193
Previous Year # Sold	18	40	65	100	147	199
% Difference Previous Yr	-50.0%	-27.5%	9.2%	7.0%	12.9%	-3.0%
Monthly Avg Days on Market (ADOM)	177	156	119	115	165	130
YTD ADOM	138	162	136	130	144	143
Previous Year ADOM	116	123	119	117	119	120
% Difference Previous Yr	19.0%	31.7%	14.3%	11.1%	21.0%	19.2%
YTD \$ Volume	\$2,755,865	\$8,936,359	\$22,347,296	\$33,052,305	\$52,849,619	\$61,841,694
Previous Year YTD \$ Volume	\$5,435,727	\$12,458,416	\$20,033,717	\$30,692,515	\$45,252,566	\$61,070,943
% Difference Previous Yr	-49.3%	-28.3%	11.5%	7.7%	16.8%	1.3%

LOVELAND/BERTHOUD ATD DWELL (cont'd)	Jul	Aug	Sep	Oct	Nov	Dec	YTD
Monthly Active Listing Snapshot	86	94	85	91	68	59	896
Previous Year Active	48	39	41	53	43	51	586
% Difference Previous Yr	79.2%	141.0%	107.3%	71.7%	58.1%	15.7%	52.9%
Monthly # of Sold Listings	43	27	31	34	38	30	396
Monthly Median Sales Price	\$309,243	\$305,000	\$326,900	\$307,364	\$316,250	\$302,250	\$310,000
Previous Year Median	\$287,500	\$305,000	\$299,000	\$305,000	\$341,285	\$300,000	\$301,000
% Difference Previous Yr	7.6%	0.0%	9.3%	0.8%	-7.3%	0.8%	3.0%
Monthly \$ Volume	\$13,843,690	\$8,632,333	\$10,350,887	\$11,288,195	\$12,810,589	\$9,339,718	\$128,107,106
Previous Year Monthly \$ Volume	\$9,483,661	\$14,303,114	\$7,423,924	\$6,399,970	\$9,920,251	\$7,646,513	\$116,248,376
% Difference Previous Yr	46.0%	-39.6%	39.4%	76.4%	29.1%	22.1%	10.2%
YTD # of Listings Sold	236	263	294	328	366	396	396
Previous Year # Sold	231	276	300	320	349	373	373
% Difference Previous Yr	2.2%	-4.7%	-2.0%	2.5%	4.9%	6.2%	6.2%
Monthly Avg Days on Market (ADOM)	138	86	133	136	153	80	135
YTD ADOM	141	139	139	138	140	135	135
Previous Year ADOM	116	114	113	112	115	115	115
% Difference Previous Yr	21.6%	21.9%	23.0%	23.2%	21.7%	17.4%	17.4%
YTD \$ Volume	\$75,685,384	\$84,317,717	\$94,668,604	\$105,956,799	\$118,767,388	\$128,107,106	\$128,107,106
Previous Year YTD \$ Volume	\$70,554,604	\$84,857,718	\$92,281,642	\$98,681,612	\$108,601,863	\$116,248,376	\$116,248,376
% Difference Previous Yr	7.3%	-0.6%	2.6%	7.4%	9.4%	10.2%	10.2%

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