

Local Market Update for January 2020

A Research Tool Provided by the Colorado Association of REALTORS®



Estes Park

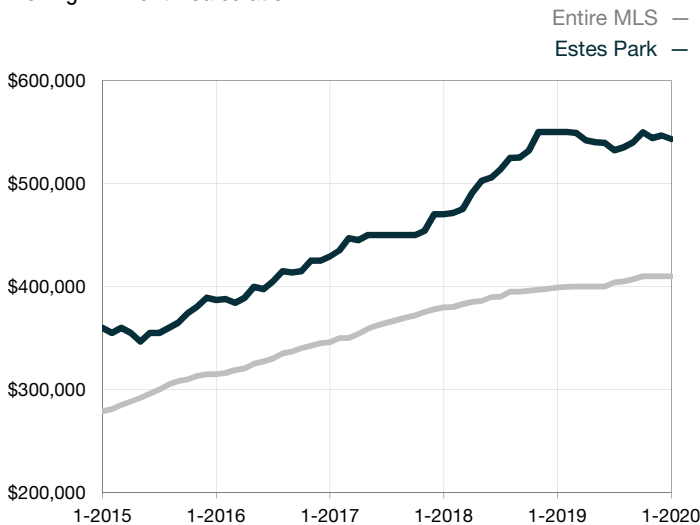
Single Family	January			Year to Date		
	2019	2020	Percent Change from Previous Year	Thru 01-2019	Thru 01-2020	Percent Change from Previous Year
Key Metrics						
New Listings	14	20	+ 42.9%	14	20	+ 42.9%
Sold Listings	7	21	+ 200.0%	7	21	+ 200.0%
Median Sales Price*	\$482,000	\$495,000	+ 2.7%	\$482,000	\$495,000	+ 2.7%
Average Sales Price*	\$469,357	\$540,000	+ 15.1%	\$469,357	\$540,000	+ 15.1%
Percent of List Price Received*	97.2%	96.8%	- 0.4%	97.2%	96.8%	- 0.4%
Days on Market Until Sale	99	124	+ 25.3%	99	124	+ 25.3%
Inventory of Homes for Sale	53	43	- 18.9%	--	--	--
Months Supply of Inventory	3.1	2.5	- 19.4%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	January			Year to Date		
	2019	2020	Percent Change from Previous Year	Thru 01-2019	Thru 01-2020	Percent Change from Previous Year
Key Metrics						
New Listings	14	13	- 7.1%	14	13	- 7.1%
Sold Listings	9	7	- 22.2%	9	7	- 22.2%
Median Sales Price*	\$385,000	\$345,000	- 10.4%	\$385,000	\$345,000	- 10.4%
Average Sales Price*	\$371,911	\$354,504	- 4.7%	\$371,911	\$354,504	- 4.7%
Percent of List Price Received*	98.2%	97.8%	- 0.4%	98.2%	97.8%	- 0.4%
Days on Market Until Sale	91	124	+ 36.3%	91	124	+ 36.3%
Inventory of Homes for Sale	31	34	+ 9.7%	--	--	--
Months Supply of Inventory	3.0	3.1	+ 3.3%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

