

Local Market Update for February 2020

A Research Tool Provided by the Colorado Association of REALTORS®



Windsor

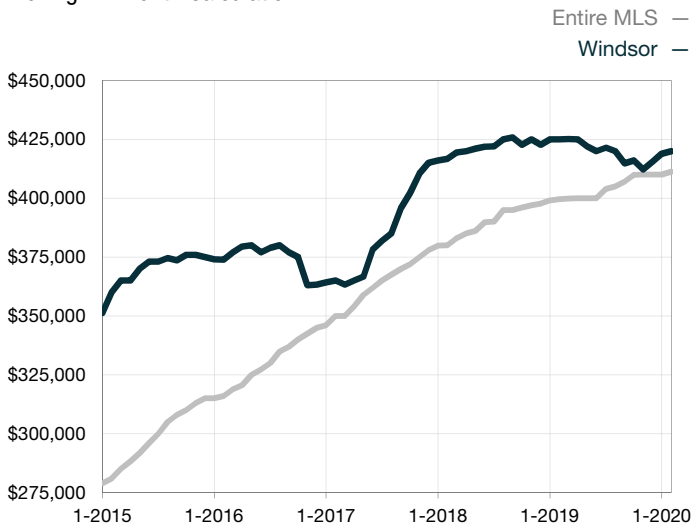
| Single Family | February | | | Year to Date | | |
|---------------------------------|-----------|------------------|-----------------------------------|--------------|------------------|-----------------------------------|
| | 2019 | 2020 | Percent Change from Previous Year | Thru 02-2019 | Thru 02-2020 | Percent Change from Previous Year |
| Key Metrics | | | | | | |
| New Listings | 105 | 82 | - 21.9% | 224 | 163 | - 27.2% |
| Sold Listings | 58 | 64 | + 10.3% | 115 | 107 | - 7.0% |
| Median Sales Price* | \$415,000 | \$452,709 | + 9.1% | \$420,000 | \$463,542 | + 10.4% |
| Average Sales Price* | \$498,701 | \$522,037 | + 4.7% | \$480,115 | \$515,927 | + 7.5% |
| Percent of List Price Received* | 98.1% | 99.4% | + 1.3% | 99.0% | 99.4% | + 0.4% |
| Days on Market Until Sale | 115 | 94 | - 18.3% | 108 | 97 | - 10.2% |
| Inventory of Homes for Sale | 223 | 172 | - 22.9% | -- | -- | -- |
| Months Supply of Inventory | 3.1 | 2.0 | - 35.5% | -- | -- | -- |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse/Condo | February | | | Year to Date | | |
|---------------------------------|-----------|------------------|-----------------------------------|--------------|------------------|-----------------------------------|
| | 2019 | 2020 | Percent Change from Previous Year | Thru 02-2019 | Thru 02-2020 | Percent Change from Previous Year |
| Key Metrics | | | | | | |
| New Listings | 6 | 17 | + 183.3% | 56 | 27 | - 51.8% |
| Sold Listings | 6 | 8 | + 33.3% | 12 | 12 | 0.0% |
| Median Sales Price* | \$307,594 | \$329,950 | + 7.3% | \$295,500 | \$329,950 | + 11.7% |
| Average Sales Price* | \$315,381 | \$354,708 | + 12.5% | \$312,505 | \$340,255 | + 8.9% |
| Percent of List Price Received* | 98.7% | 99.5% | + 0.8% | 99.6% | 99.0% | - 0.6% |
| Days on Market Until Sale | 121 | 170 | + 40.5% | 152 | 153 | + 0.7% |
| Inventory of Homes for Sale | 79 | 48 | - 39.2% | -- | -- | -- |
| Months Supply of Inventory | 8.0 | 4.7 | - 41.3% | -- | -- | -- |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

